



MINUTES OF THE REGULAR SCHEDULED MEETING OF THE BOARD OF DIRECTORS
OF THE SACHSE ECONOMIC DEVELOPMENT CORPORATION

Wednesday, November 19, 2014

STATE OF TEXAS

COUNTIES OF DALLAS AND COLLIN

The Board of Directors of the Sachse Economic Development Corporation convened in a public meeting at 6:30 p.m. on Wednesday, November 19, 2014, notice of the meeting having been posted as prescribed at the Sachse City Hall, 3815 Sachse Road, Building B, Sachse, Texas as required by Chapter 551, Local Texas Government Code. The role of duly constituted members of the Board of Directors was called, which members are as followed, to-wit:

Spencer Hauenstein, Mike VanBuskirk, Eric Dumois, Jeff Bickerstaff, Suzanne Politz, Ken Thomas, Marcia Harris-Daniel, Leslyn Blake

Suzanne Politz and Eric Dumois were not in attendance

Call meeting to order at 6:33 PM by Spencer Hauenstein, President of the Board.

- 1) Invocation and Pledge of Allegiance to the United States and Texas flags. Mr. Thomas led the group in invocation and Mr. Bickerstaff led the group in the Pledge of Allegiance.

2) Regular Agenda Items

- 14-2542-** Consider and take action on minutes of the Sachse Economic Development Corporation regular meeting of October 8, 2014.

Mr. Bickerstaff made a motion to approve the minutes as written. Ms. Harris-Daniel seconded and the motion carried unanimously.

- 14-2541-** Consider receiving the Monthly Revenue and Expenditure Report for the period ending September 30, 2014 and the summary Budget Report for October 2014.

Ms. Teresa Savage presented the Monthly Revenue and Expenditure reports.

Mr. Thomas made a motion to accept the report as presented. Ms. Harris-Daniel seconded and the motion carried unanimously.

- 14-2539-** Consider acceptance of the Quarterly Investment Report for the Quarter ending September 30, 2014.
- Ms. Teresa Savage presented the Quarterly Investment Report.
- Ms. Harris-Daniel made a motion to accept the report as presented. Mr. Thomas seconded and the motion was carried unanimously.
- 14-2543-** Discuss Hwy. 78 Beautification project and receive a report regarding project progress on contract deliverables.
- Ms. Blake reported that the kick-off meeting for the Hwy 78 Beautification project occurred on October 23, 2014 with the Halff firm leading the meeting with various leaders of the community. A survey was administered and the results were discussed.
- 14-2544-** Discuss and consider action regarding an RFP (Request for Proposal) for a consultant for a feasibility study for industrial zoned land on Hwy. 78.
- Ms. Harris-Daniel made a motion to accept the RFP. Mr. Thomas seconded and the motion passed 4-1 with Mr. Bickerstaff in dissent.
- 14-2545-** Consider a recommendation to City Council of Marcia Harris-Daniel to serve on the State Highway 78 Visioning Committee.
- With Mr. Caldwell's departure from the SEDC Board and the Visioning Committee, Ms. Blake suggested Ms. Harris-Daniel be nominated to serve on the Visioning Committee. Mr. Thomas made a motion that Ms. Harris-Daniel be nominated for the State Highway 78 Visioning Committee. Mr. Bickerstaff seconded and the motion was carried unanimously.
- 14-2546-** Presentation of Plaque of Appreciation to Mr. Mark Caldwell for his Service on the Sachse Economic Development Corporation Board of Directors.
- All board members and Ms. Blake thanked Mr. Caldwell for his time served on the board. Mr. Hauenstein read a proclamation and presented Mr. Caldwell with a plaque of appreciation.
- 14-2547-** Executive Session pursuant to Texas Government Code Section 551.087
Deliberation of Economic Development Negotiations: Deliberation regarding economic development incentive for retail or commercial business projects seeking to locate within the City of Sachse.
- Executive Session pursuant to Texas Government Code Section 551.072
Deliberation of the purchase, sale, and license of real property generally located in southeast part of the City. To receive an update on a pending transaction with NEXmetro represented by Henry S. Miller to purchase property from the Sachse Economic Development Corporation.

- At 7:10 pm Mr. Hauenstein made a motion to Convene to Executive Session.
- At 8:50 pm Mr. Hauenstein made a motion to Convene to Open Session.

Mr. Bickerstaff made a motion to authorize the SEDC CEO to prepare a letter supporting the efforts of the Sachse Rod Shop in their pursuit to receive federal grants for their proposed expansion. Mr. Thomas seconded and the motion was carried unanimously.

14-2548- Reports and presentations by the Sachse Economic Development Corporation President, Board Members, CEO and Staff regarding items of community interest, special events, announcements and activities, office, industrial, commercial, retail, and business retention project and marketing activities.

- Ms. Blake reported:
 - o Per her employment contract with the SEDC, she had moved to Sachse on 10/18;
 - o The Direct Development grant was approved by the City Council at their meeting on 10/20;
 - o She worked the Chamber booth at the Chamber's Fallfest, of which the SEDC was a premiere sponsor;
 - o A map of Hwy 78 available properties for lease/sale had been designed and utilized at ICSC;
 - o She attended the Woodbridge Parkway ribbon-cutting and Murphy Express ground breaking ceremonies;
 - o New promotional items had been delivered and added to inventory for SEDC marketing efforts;
 - o The December board meeting date had changed to 12/8 from 2-7 p.m. with the second Strategic Planning Session as the last item on the agenda;
 - o Officer elections will be held next board meeting; and,
 - o The board will be requested to fund a consultant for the City's Hwy. 78 Visioning Committee effort

14-2549- Future agenda items.
-Entrepreneur and Franchise Workshop

3) Adjournment

At 9:02 pm Mr. Hauenstein made a motion to adjourn. It was seconded by Ms. Harris-Daniel and was approved unanimously.



Spencer Hauenstein, President



Leslyn Blake, CEO