



City of Sachse, Texas

Meeting Agenda

Economic Development Corporation

Thursday, February 16, 2017

6:30 PM

Council Chambers

The Board of Directors of the Economic Development Corporation of the City of Sachse will hold a Regular Meeting on Thursday, February 16, 2017, at 6:30 p.m. in the Council Chambers at Sachse City Hall, 3815 Sachse Road, Building B, Sachse, Texas to consider the following items of business:

1. Invocation and Pledge of Allegiance to the U.S. and Texas Flags.
2. Consent Agenda Items.

ALL ITEMS LISTED ON THE CONSENT AGENDA WILL BE CONSIDERED BY THE BOARD AND WILL BE ENACTED BY ONE MOTION, THERE WILL BE NO SEPARATE DISCUSSION OF THESE ITEMS UNLESS A BOARD MEMBER SO REQUESTS.

[17-3689](#) Approve the January 19, 2017 regular meeting minutes.

[17-3674](#) Accept the Monthly Revenue and Expenditure Report for the period ending December 31, 2016 and preliminary Summary Budget Report for January 2017.

Attachments: [SEDC 12-31-16](#)

[Summary Budget EDC January 2017](#)

3. Regular Agenda Items.

[17-3684](#) Conduct Public Hearing regarding a funding request for a project for Sachse Rod Shop for infrastructure improvements for a development to be located at 3904 Miles Road for an amount not to exceed \$50,000.00

Attachments: [Sachse Rod Shop](#)

[17-3683](#) Conduct Public Hearing regarding a funding request for a promotional project for the Sachse Historical Society for an amount up to and not to exceed \$10,000.00

Attachments: [0134 001](#)

[17-3685](#) Consider and take action on reports and presentations by the Sachse Economic Development Corporation President, Board Members, CEO and staff regarding items of community interest, special events, announcements and activities, office, industrial, commercial, retail, business retention and marketing projects.

[17-3686](#) Discuss possible future agenda items.

4. Executive Session.

[17-3687](#) The Economic Development Corporation shall convene into Executive Session pursuant to the Texas Government Code, Section §551.072: Deliberation of the purchase, sale and license of real property generally located in mid-west part of the City of Sachse.

Consider any action as a result of Executive Session.

[17-3688](#) The Economic Development Corporation shall convene into Executive Session pursuant to Texas Government Code Section §551.087: Deliberation regarding economic development incentive for retail or commercial business projects seeking to locate or expand within the City of Sachse.

Consider any action as a result of Executive Session.

5. Adjournment.

The SEDC Board reserves the right to convene into Executive Session pursuant to the Texas Government Code, Chapter 551.071(2) for the purpose of seeking confidential legal advice from SEDC's general counsel regarding posted items on the meeting agenda.

Posted: February 13, 2017; 5:00 p.m.

Michelle Lewis Sirianni, City Secretary

If you plan to attend this public meeting and you have a disability that requires special arrangements at the meeting, please contact Michelle Lewis Sirianni, City Secretary, at (972) 495-1212, 48 business hours prior to the scheduled meeting date.



City of Sachse, Texas

Legislation Details (With Text)

File #: 17-3689 **Version:** 1 **Name:** SEDC meeting minutes of December 15, 2016
Type: Agenda Item **Status:** Agenda Ready
File created: 2/9/2017 **In control:** Economic Development Corporation
On agenda: 2/16/2017 **Final action:**
Title: Approve the January 19, 2017 regular meeting minutes.

Sponsors:

Indexes:

Code sections:

Attachments:

Date	Ver.	Action By	Action	Result
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Title

January 19, 2017 Minutes.

Background

Minutes of meetings are prepared in writing and distributed for approval.

Policy Considerations

Robert's Rules of Order.

Budgetary Considerations

None.

Staff Recommendations

Approve the meeting minutes for January 19, 2017 as a consent item.



City of Sachse, Texas

Legislation Details (With Text)

File #:	17-3674	Version:	1	Name:	SEDC Budget Report February 2017
Type:	Agenda Item	Status:		Status:	Agenda Ready
File created:	2/1/2017	In control:		In control:	Economic Development Corporation
On agenda:	2/16/2017	Final action:		Final action:	
Title:	Accept the Monthly Revenue and Expenditure Report for the period ending December 31, 2016 and preliminary Summary Budget Report for January 2017.				
Sponsors:					
Indexes:					
Code sections:					
Attachments:	SEDC 12-31-16 Summary Budget EDC January 2017				

Date	Ver.	Action By	Action	Result
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Title

Monthly Revenue and Expenditure Report for the period ending December 31, 2016 and preliminary summary Budget Report for January 2017.

Background

The Sachse Economic Development Corporation Treasurer will prepare financial reports each month updating the Board regarding revenues and expenditures and budgetary progress for the current year. The monthly report includes the revenue and expenditure report presented at the most recent City Council meeting, as well as a preliminary line item report for the most recent month. The report is labeled as "preliminary" because the financial period has not been closed.

Budgetary Considerations

None.

Staff Recommendations

Accept the Monthly Revenue and Expenditure Report for the period ending December 31, 2016 and preliminary summary Budget Report for January 2017.

City of Sachse
Monthly Revenue and Expenditure Report
December 31, 2016
(Unaudited)

SACHSE ECONOMIC DEVELOPMENT CORPORATION

25% of Year Completed

	Annual Budget	Current Month Actual	Actual YTD	YTD Actual as a Percent of Budget	Note Reference 25%
Revenue Summary					
Sales Tax	\$ 691,944	\$ 55,934	\$ 191,094	27.62%	
Other Income	\$ -	\$ -	\$ 502,845		A
Interest Income	3,000	765	1,168	38.92%	
Total Revenue	\$ 694,944	\$ 56,699	\$ 695,107	100.02%	
Expenditure Summary					
Expenditures	688,809	29,998	73,520	10.67%	
Total Expenditures	\$ 688,809	\$ 29,998	\$ 73,520	10.67%	
Total Revenue Over/Under Expenses	\$ 6,135	\$ 26,701	\$ 621,586		

Explanation of Major Variances:

A Proceeds from sale of land



City of Sachse

Budget to Actual Account Summary

For Fiscal: 2016-2017 Period Ending: 01/31/2017

		Prior Year Budget	Prior Year Actual	2016-2017 Budget	MTD Activity	YTD Activity	Encumbrances	Percentage	Remaining Balance
Fund: 06 - ECONOMIC DEVELOPMENT FUND									
Revenue									
000 - Non-Departmental									
06-000-40060	Sales Tax	609,759.00	731,010.45	691,944.00	56,766.82	247,861.23	0.00	35.82 %	444,082.77
06-000-45000	Interest Income	8,000.00	4,566.62	3,000.00	144.94	1,312.67	0.00	43.76 %	1,687.33
06-000-49031	Other Financing Sources-Gains/Losses	0.00	0.00	0.00	0.00	502,844.54	0.00	0.00 %	-502,844.54
000 - Non-Departmental Total:		617,759.00	735,577.07	694,944.00	56,911.76	752,018.44	0.00	108.21 %	-57,074.44
Revenue Total:		617,759.00	735,577.07	694,944.00	56,911.76	752,018.44	0.00	108.21 %	-57,074.44

Budget to Actual

For Fiscal: 2016-2017 Period Ending: 01/31/2017

		Prior Year Budget	Prior Year Actual	2016-2017 Budget	MTD Activity	YTD Activity	Encumbrances	Percentage	Remaining Balance
Expense									
019 - Economic Development Services									
06-019-50000	Wages and Salaries	109,304.00	107,735.10	107,807.00	7,428.60	35,734.20	0.00	33.15 %	72,072.80
06-019-50030	Longevity Pay	122.00	80.00	194.00	0.00	128.00	0.00	65.98 %	66.00
06-019-50050	Social Security and Med Fica Contributio...	8,371.00	7,568.96	8,455.00	524.00	2,566.80	0.00	30.36 %	5,888.20
06-019-50060	TMRS Contributions	11,844.00	12,277.32	12,577.00	989.42	4,320.80	0.00	34.35 %	8,256.20
06-019-50070	Health Insurance	5,592.00	5,794.70	6,411.00	534.26	2,137.04	0.00	33.33 %	4,273.96
06-019-50080	Dental Insurance	268.00	206.30	127.00	10.60	42.40	0.00	33.39 %	84.60
06-019-50090	Life and LTD Insurance	246.00	0.00	248.00	0.00	0.00	0.00	0.00 %	248.00
06-019-50100	Workers Compensation	370.00	256.30	370.00	0.00	347.00	0.00	93.78 %	23.00
06-019-50110	Unemployment Tax	414.00	344.19	342.00	141.15	141.15	0.00	41.27 %	200.85
06-019-51030	Utilities - Communications	1,560.00	1,820.67	1,560.00	44.98	172.97	0.00	11.09 %	1,387.03
06-019-51050	Office Supplies	2,000.00	2,607.06	2,400.00	20.59	499.24	0.00	20.80 %	1,900.76
06-019-51070	Postage	1,000.00	186.93	500.00	29.00	82.05	0.00	16.41 %	417.95
06-019-51230	Business Retention Efforts	7,000.00	1,881.74	7,000.00	70.36	1,414.92	0.00	20.21 %	5,585.08
06-019-51400	Special Programming Supplies	3,500.00	4,190.82	3,500.00	0.00	1,599.62	0.00	45.70 %	1,900.38
06-019-51510	Small Tools and Equipment	700.00	582.05	700.00	0.00	0.00	0.00	0.00 %	700.00
06-019-51550	Fuel and Lubricants	0.00	112.69	0.00	29.27	65.77	0.00	0.00 %	-65.77
06-019-51800	Dues and Subcriptions	3,580.00	4,442.67	6,000.00	0.00	1,940.00	0.00	32.33 %	4,060.00
06-019-51810	Employee Training	9,000.00	10,110.17	9,000.00	-100.00	71.92	0.00	0.80 %	8,928.08
06-019-52000	Vehicle Repairs and Maintenance	300.00	-2,358.67	300.00	7.80	34.66	0.00	11.55 %	265.34
06-019-53002	Professional Fees	190,000.00	108,838.65	90,000.00	5,000.00	10,218.39	0.00	11.35 %	79,781.61
06-019-53060	Printer Services	2,600.00	3,003.76	2,600.00	0.00	34.00	0.00	1.31 %	2,566.00
06-019-53380	Advertising and Legal Publications	114,500.00	109,190.73	114,500.00	120.00	9,599.86	0.00	8.38 %	104,900.14
06-019-53500	Web Page Services	7,000.00	1,823.76	7,000.00	0.00	1,914.94	0.00	27.36 %	5,085.06
06-019-54500	Local Business Grant Program	164,000.00	24,600.00	246,000.00	0.00	0.00	0.00	0.00 %	246,000.00
06-019-55000	Operating Transfer Out - General Fund	56,540.00	56,540.00	61,218.00	5,101.50	20,406.00	0.00	33.33 %	40,812.00
019 - Economic Development Services Total:		699,811.00	461,835.90	688,809.00	19,951.53	93,471.73	0.00	13.57 %	595,337.27
Expense Total:		699,811.00	461,835.90	688,809.00	19,951.53	93,471.73	0.00	13.57 %	595,337.27
Fund 06 Revenue Over/(Under) Expenses		-82,052.00	273,741.17	6,135.00	36,960.23	658,546.71	0.00	10,734.26 %	-652,411.71
Total Revenue Over/(Under) Expenses:		-82,052.00	273,741.17	6,135.00	36,960.23	658,546.71	0.00	10,734.26 %	-652,411.71



City of Sachse, Texas

Legislation Details (With Text)

File #:	17-3684	Version:	1	Name:	Public Hearing for Sachse Rod Shop
Type:	Agenda Item	Status:		Status:	Agenda Ready
File created:	2/9/2017	In control:		In control:	Economic Development Corporation
On agenda:	2/16/2017	Final action:		Final action:	
Title:	Conduct Public Hearing regarding a funding request for a project for Sachse Rod Shop for infrastructure improvements for a development to be located at 3904 Miles Road for an amount not to exceed \$50,000.00				
Sponsors:					
Indexes:					
Code sections:					
Attachments:	Sachse Rod Shop				

Date	Ver.	Action By	Action	Result
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Title

Conduct Public Hearing regarding a funding request for a project for Sachse Rod Shop for infrastructure improvements for a development to be located at 3904 Miles Road for an amount not to exceed \$50,000.00.

Background

The SEDC received a funding request from the Sachse Rod Shop for infrastructure improvements for a development to be located at 3904 Miles Road for an amount not to exceed \$50,000.00.

Policy Considerations

The Sachse Economic Development Corporation has considered this and approved.

Budgetary Considerations

An amount not to exceed \$50,000.00.

Staff Recommendations

None.



Grant Application

(Please type or print clearly)

Date of application: 9.3.15

Contact Information:

Company Name: Sachse Rod Shop, Inc
Applicant Name: Mike Millsap and Mary Faith Millsap
Contact Person: Mike Millsap
Position: Owner - VP

Phone: 972 495-1557

Fax: 972 495-0057
RodShop.com

Email: Mike.Millsap@SachseRodShop.com Web site address: Sachse Rod Shop.com

Mailing Address: 3904 Miles Road

Sachse TX 75048

Physical Address: same

Business Information:

Legal entity name (DBA) Sachse Rod Shop, Inc

State ID Number: 1-75-2311471-2

Date Business was started July, 1982

Location of project: 3904 Miles Road Sachse, TX 75048

Do you own or lease building, land or site for which the grant is being requested?

☒ Own ☐ Lease Property Owner Mike and Mary Faith Millsap

Project Contractor Name : _____

Address: _____

Phone No. _____ email: _____

Project Engineer Name: _____

Address: _____

Phone No. _____ email: _____

Business Activities:

NAICS Code _____

Company's principal business Street Rod Parts Sales + Building

Description of proposed project : _____

Provide copy of business plan _____

For consideration are you willing to provide financial information on the company?

yes

Proposed Project/Development:

Amount of Grant Request \$ _____

Is the Company expanding its existing local operations or relocating its operations from somewhere else to Sachse? X Expansion _____ Relocation _____

Does the Company plan to lease or own the facility? _____ Lease _____ X Own

Will the facility be new or existing? _____ New X Existing add on

What is the address of the existing facility or main office? 3904 Mikes Road, Sachse, TX 75048

What is the estimated total cost of the project? (include supporting information such as estimates or written bids) \$ _____

Project completion date: One Year From Commencement

Description of benefits from project, intended uses and users, and other information (with documentation) that demonstrates the need for this project. Increased space, in order that employees can work on more than one project at a time. We are currently renting storage Bldgs.

Capital/Financial

Number of jobs to be created: 2-3 Average salary: \$ 30 hour

Increased value to City, site or surrounding parcels: _____

Provide a cost benefit analysis of project with requested funding: _____

PROJECT COST

1. Land Acquisition	\$ <u>Na</u>
2. Site Preparation	\$ _____
3. Professional Services	\$ _____
4. Personnel/Labor/Admin	\$ _____
5. Contracting Services	\$ _____
6. Materials/Supplies	\$ _____
7. Equipment/Furnishings	\$ _____
8. Other (describe)	\$ _____
TOTAL PROJECT COST	\$ _____
Other Funds to be Used	\$ _____

Return on Investment (maximum 3 years) _____

Has the company filed any bankruptcies in the past? _____ Yes X No

Which type _____ Has anyone ever initiated bankruptcy on the company, business or individual owner? _____ Yes X No Why? _____

Has the business status with the State Comptroller changed in any manner? _____ Yes X No How? _____

When _____

Attach business plan for confidential review. _____

Sales

Will there be taxable sales for the City of Sachse? X Yes _____ No

Amount _____ Type _____

Will the company make taxable purchases in the City of Sachse? _____ Yes _____ No

What percentage of purchases will be executed with suppliers outside of Sachse? _____

Will Sachse be designated as the "point of deliver" or the "point of first use" for the purpose of collecting sales/use taxes of purchases? X Yes _____ No

Employment

How many individuals will the company employ in Sachse? _____

_____ Full Time _____ Part Time _____ Temporary

Average wage of new employees in Sachse: 25-30 hr

What percentage of the employees will receive employment benefits? 100%

Provide information on additional employee benefits: Provide Full Medical, Dental, I RA HSA

Utilities

Monthly electric utility consumption \$ 800

Monthly water use \$ 50-75

Monthly waste water \$ _____

Monthly telephone service \$ 555

Monthly gas service \$ Na - Total electric

Is the facility of the business LEED Certified? _____ Yes _____ No

Are there plans to obtain any LEED Certifications _____ Yes _____ No

Will there be any energy reduction features, operations or programs at the place of business? _____ Yes _____ No What are they? _____

Other Economic Impact Considerations

Member of the Sachse Chamber of Commerce? X Yes _____ No

Past involvement in local community: Fall Fest, Christmas Parade, 4th parade

Company sponsorships Cars Under Stars

Future Community Involvement _____

Attach photos of designated improvement area.

Attach drawing of planned improvements.

A *Letter of Acceptance* of the project completion from the City of Sachse will be required upon completion of the project along with invoices for all costs of the completed project before disbursement of funds by the SEDC for any approved funding. The Sachse Economic Development Corporation reserves the right to request, receive and evaluate additional information from the applicant before a decision is made on this request.

I DECLARE THAT THE INFORMATION IN THIS DOCUMENT AND ANY ATTACHMENTS IS TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE AND BELIEF.

APPLICANT: FRANK MILLSAPO DATE: 8-27-2015
Title: P. President
This application received by: _____
On _____

A complete application may be delivered or mailed to:

Executive Director
Sachse Economic Development Corporation
3815 Sachse Road, Building B
Sachse, Texas 75048
SachseEDC@cityofsachse.com
4694294764

VERIFICATION

State of Texas County of Dallas

Before me, a notary public, on this day personally appeared _____,
known to me to be the person whose name is subscribed to the foregoing document and, being
by me first duly sworn, declared that the statements therein contained are true and correct.

Today, the _____ day of _____ 20____.

Notary Public's Signature

(Personalized Seal)

Proposal prepared for Frank and Mike Milsap

Scope:

Building: Furnish and install 40 x 50 metal building on customers existing concrete slab.

- Tapered "I" beam structure
- 14' walls with liner panels on interior walls
- R-22 insulation through out (ceilings and walls)
- 16' ridge line to match existing structure
- Three 10' roll up doors located by customer
- One 3' x 7' personnel door located by customer
- Colors to match existing structures

Parking and access drive

- Grade site as drawn for balance and drainage
- Compact subgrade
- Furnish and install #3 bar stock 18" o.c.e.w. Mat to be on 2.25" chairs
- Install redwood expansion as needed
- Furnish and install 6" of 3500 psi concrete that totals approximately 11,520 sq.ft.
- Finish to be medium broom
- Furnish saw cut joints as required
- Place all markings on lot i.e. stalls, fire lane, etc.
- Remove all spoil from site to approved disposal sites

Work to be completed for: \$96,920.00

Option B

Option B would add 10' more width to proposed new parking area.

Option B work to be completed for: \$11,215.00

Proposal

Bill: Sachse Rod Shop
Sachse, TX
Attn: Frank Milsap

August 27, 2015

Description

Total

Scope:

Building – Furnish and install 40 x 50 metal building on customers existing concrete slab

- Tapered “I” beam structure
- 14’ walls with liner panels on interior walls
- R-22 insulation through out (ceilings and walls)
- 16’ ridge line to match existing structure
- Three 10’ roll up door located by customer
- One 3’ x 7’ personnel door located by customer
- Colors to match existing structures

Parking and access drive

- Grade site as drawn for balance and drainage
- Compact subgrade
- Furnish and install #3 bar stock 18” o.c.e.w. Mat to be on 2.25” chairs
- Install redwood expansion as needed
- Furnish and install 6” of 3500 psi concrete that totals approximately 11,250 sq.ft.
- Finish to be medium broom
- Furnish saw cut joints as required
- Place all marking on lot i.e. stalls, fire lane, etc.
- Remove all spoil from site to approved disposal sites

\$38,168.00

\$58,752.00

Work to be completed for:

\$96,920.00

EQUIPMENT LIST FOR PROPOSED NEW ADDITION TO SACHSE ROD SHOP	
Wiring of new addition	\$8500.00
Plumbing (air distribution))	4500.00
Lift	6500.00
Overhead storage	7200.00
Work benches	2000.00
Shelving	1500.00
Cabinets	1500.00
Floor jacks and stands	600.00
TOTAL	32300.00



City of Sachse, Texas

Legislation Details (With Text)

File #: 17-3683 **Version:** 1 **Name:** Public Hearing for Sachse Historical Society
Type: Agenda Item **Status:** Agenda Ready
File created: 2/9/2017 **In control:** Economic Development Corporation
On agenda: 2/16/2017 **Final action:**
Title: Conduct Public Hearing regarding a funding request for a promotional project for the Sachse Historical Society for an amount up to and not to exceed \$10,000.00
Sponsors:
Indexes:
Code sections:
Attachments: [0134_001](#)

Date	Ver.	Action By	Action	Result
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Title

Conduct Public Hearing regarding a funding request for a promotional project for the Sachse Historical Society for an amount up to and not to exceed \$10,000.00

Background

The SEDC received a funding request from the Sachse Historical Society for a project for Memorial Day event costs associated with hosting "The Moving Wall" in Sachse on May 26th-30th, 2017 in an amount not to exceed \$10,000

Policy Considerations

The Sachse Economic Development Corporation has considered this and approved.

Budgetary Considerations

An amount up to and not to exceed \$10,000.00

Staff Recommendations

None.



3033 6th Street
Sachse, TX 75048
January 10, 2017

Ms. Leslyn Blake, Chief Executive Officer
Sachse Economic Development Corporation
3815-B Sachse Road
Sachse, Texas 75048

Dear Ms. Blake,

Transmitted herewith is an application from the Sachse Historical Society Board of Directors requesting EDC grant funding to assist in bringing The Moving Wall to Sachse over the Memorial Day weekend, 2017.

The Historical Society has been presented with the honor of hosting this traveling Vietnam Memorial Wall. We are working closely with the city staff to make this endeavor a huge success. We are asking the EDC for support in this deeply moving, patriotic event. This event will run for four days, with a special Memorial Day ceremony on Monday, May 29, 2017. The Wall will be open to the public from Friday, May 26 through Monday, May 30. Former President George W. Bush has been invited to speak at our ceremony on May 29. All local state and federal representatives will also be invited to attend. We hope to have over 10,000 visitors to the wall over this four day period and we will be contacting local TV and news media for coverage..

I have appointed Mr. Jim Mathis to serve as Chairman of the Moving Wall Committee to direct this project. He would be glad to furnish any additional materials or information you or your corporation might need. Also both of us are available to discuss any part of our request for funding.

On behalf of the Sachse Historical Society Board of Directors I want to express our thanks for your giving consideration to this request.

Sincerely,

A handwritten signature in dark ink that reads 'Bobby Tilman'. The signature is written in a cursive, flowing style.

Bobby Tilman, President
Sachse Historical Society



Grant Application

(Please type or print clearly)

Date of application: January 10, 2017

Contact Information:

Company Name: Sachse Historical Society

Applicant Name: Sachse Historical Society

Contact Person: James Mathis

Position: SHS Board Member/Chairman of the Moving Wall Committee

Phone: 214-403-9081 Fax: None

E-mail: Chief0384@gmail.com Web site

address: www.sachsehistoricalsociety.com

Mailing Address: 3033 6th Street, Sachse, TX 75048

Physical Address: 3033 6th Street, Sachse, TX 75048

Business Information:

Legal entity name (DBA) Sachse Historical Society

State ID Number: TX Tax # 17523856932, EIN# 75-2385693

Date Business was started April 5, 1989

Location of project: City Municipal Complex, 3815 Sachse Rd., Sachse, TX 75048

Do you own or lease building, land or site for which the grant is being requested?

Own Lease Property Owner City of Sachse

Project Contractor Name : Vietnam Combat Veterans, Ltd

Address: PO Box 715, White Pine, MI 49971

Phone No. (906) 390-0902 e-mail: ajgrayairborne@hotmail.com

Project Engineer Name: None

Address: N/A

Phone No. N/A e-mail: N/A

Business Activities:

NAICS Code None

Company's principal business Provide 1/2 replica of the VN Memorial Wall to Cities.

Description of proposed project : Set up "The Moving Wall" for area people to visit over the Memorial Day Weekend, 5/26-5/29, 2017.

Provide copy of business plan The Historical Society does not have a business plan.

Sachse EDC 3815 Sachse Road, Building B Sachse, Texas 75048 469.429.4764

For consideration are you willing to provide financial information on the company?
Yes, A copy of the Societies current Financial Report can be made available.

Proposed Project/Development:

Amount of Grant Request \$ 10,000.00

Is the Company expanding its existing local operations or relocating its operations from somewhere else to Sachse? N/A Expansion _____ Relocation _____

Does the Company plan to lease or own the facility? N/A Lease _____ Own _____

Will the facility be new or existing? N/A New _____ Existing _____

What is the address of the existing facility or main office? N/A

What is the estimated total cost of the project? (include supporting information such as estimates or written bids) \$ 14,845.00

Project completion date: May 30, 2017

Description of benefits from project, intended uses and users, and other information (with documentation) that demonstrates the need for this project. Exposure of Sachse to an expected 10,000+ visitors. Promote the City via advertising the Moving Wall in Sachse. We have invited former President G.W. Bush to speak at our Memorial Day ceremony along with inviting other elected officials to attend. We expect TV and media coverage of our Memorial Day Ceremony.

Capital/Financial

Number of jobs to be created: 0 Average salary: N/A

Increased value to City, site or surrounding parcels: Unknown

Provide a cost benefit analysis of project with requested funding: Unknown

Project Cost

- | | |
|--------------------------|-------------------------------|
| 1. Land Acquisition | \$ <u>See attached budget</u> |
| 2. Site Preparation | \$ <u>for items 1-8.</u> |
| 3. Professional Services | \$ _____ |
| 4. Personnel/Labor/Admin | \$ _____ |
| 5. Contracting Services | \$ _____ |
| 6. Materials/Supplies | \$ _____ |
| 7. Equipment/Furnishings | \$ _____ |
| 8. Other (describe) | \$ _____ |

TOTAL PROJECT COST \$ 14,845.00

Other funds to be used \$ Donations from individuals and businesses.

Return on Investment (maximum 3 years) Unknown

Has the company filed any bankruptcies in the past? _____ Yes X _____ No

Which type _____ Has anyone ever initiated bankruptcy on the company, business or individual owner?

_____ Yes _____ No Why? _____

Has the business status with the State Comptroller changed in any manner?

_____ Yes X _____ No How? _____

_____ When _____

Attach business plan for confidential review. SHS does not have a business plan.

Sales

Will there be taxable sales for the City of Sachse? X Yes _____ No
Amount Unknown Type Unknown
Will the company make taxable purchases in the City of Sachse? X Yes _____ No
What percentage of purchases will be executed with suppliers outside of Sachse?
80%
Will Sachse be designated as the "point of deliver" of the "point of first use" for the
purpose of collecting sales/use taxes of purchases? X Yes _____ No

Employment

How many individuals will the company employ in Sachse? 0 – all volunteers
_____ Full Time _____ Part Time _____ Temporary
Average wage of new employees in Sachse: N/A
What percentage of the employees will receive employment benefits? N/A
Provide information on additional employee benefits: N/A

Utilities

Monthly electric utility consumption \$ Unknown, _____
Monthly water use \$ 0
Monthly waste water \$ 0
Monthly telephone service \$ 0
Monthly gas service \$ 0
Is the facility of the business LEED Certified? _____ Yes X No
Are there plans to obtain any LEED Certifications _____ Yes X No
Will there be any energy reduction features, operations or programs at the place of
business? _____ Yes X No What are they? _____

Other Economic Impact Considerations

Member of the Sachse Chamber of Commerce? X Yes _____ No
Past involvement in local community: Museum, Caboose, Fallfest, Veterans Day
Company sponsorships None
Future Community Involvement Museum, Caboose, Fallfest, Veterans Day

Attach photos of designated improvement area.

Attach drawing of planned improvements.

A *Letter of Acceptance* of the project completion from the City of Sachse will be required upon completion of the project along with invoices for all costs of the completed project before disbursement of funds by the SEDC for any approved funding.
The Sachse Economic Development Corporation reserves the right to request, receive and evaluate additional information from the applicant before a decision is made on this request.

I DECLARE THAT THE INFORMATION IN THIS DOCUMENT AND ANY ATTACHMENTS IS TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE AND BELIEF.

APPLICANT: James Mathis _____ DATE: January 10, 2017 _____

Title: Board Member/Chairman, The Moving Wall Committee _____

This application received by: _____

On _____

A complete application may be delivered or mailed to:

Leslyn Blake, CEO
Sachse Economic Development Corporation
3815 Sachse Road, Building B
Sachse, Texas 75048
lblake@cityofsachse.com
469-429-4764

VERIFICATION

State of Texas
County of Dallas

Before me, a notary public, on this day personally appeared _____, known to me to be the person whose name is subscribed to the foregoing document and, being by me first duly sworn, declared that the statements therein contained are true and correct.

Today, the _____ day of _____ 20____.

(Personalized Seal)

Notary Public's Signature

(SEDC Grant Application revised January 2016)

THE MOVING WALL PRELIMINARY BUDGEET

<u>ITEM</u>	<u>COST</u>
Room and board, 2 persons, 6 days	\$ 1,200.00
Lumber and material for the Wall base and pathway	1,800.00
Portable Lavatories (4 regular, 1 handicap-Allied)	425.00
Rental of 20 x 20 tent, includes delivery/pickup	420.00
Rental of 300 chairs (5/30/17) includes delivery/pickup	500.00
Advertising: Brochures/fliers and banners	2,000.00
Advertising: Magazines and news media	3,000.00
Cost of The Moving Wall	<u>5,500.00</u>
TOTAL	\$14,845.00

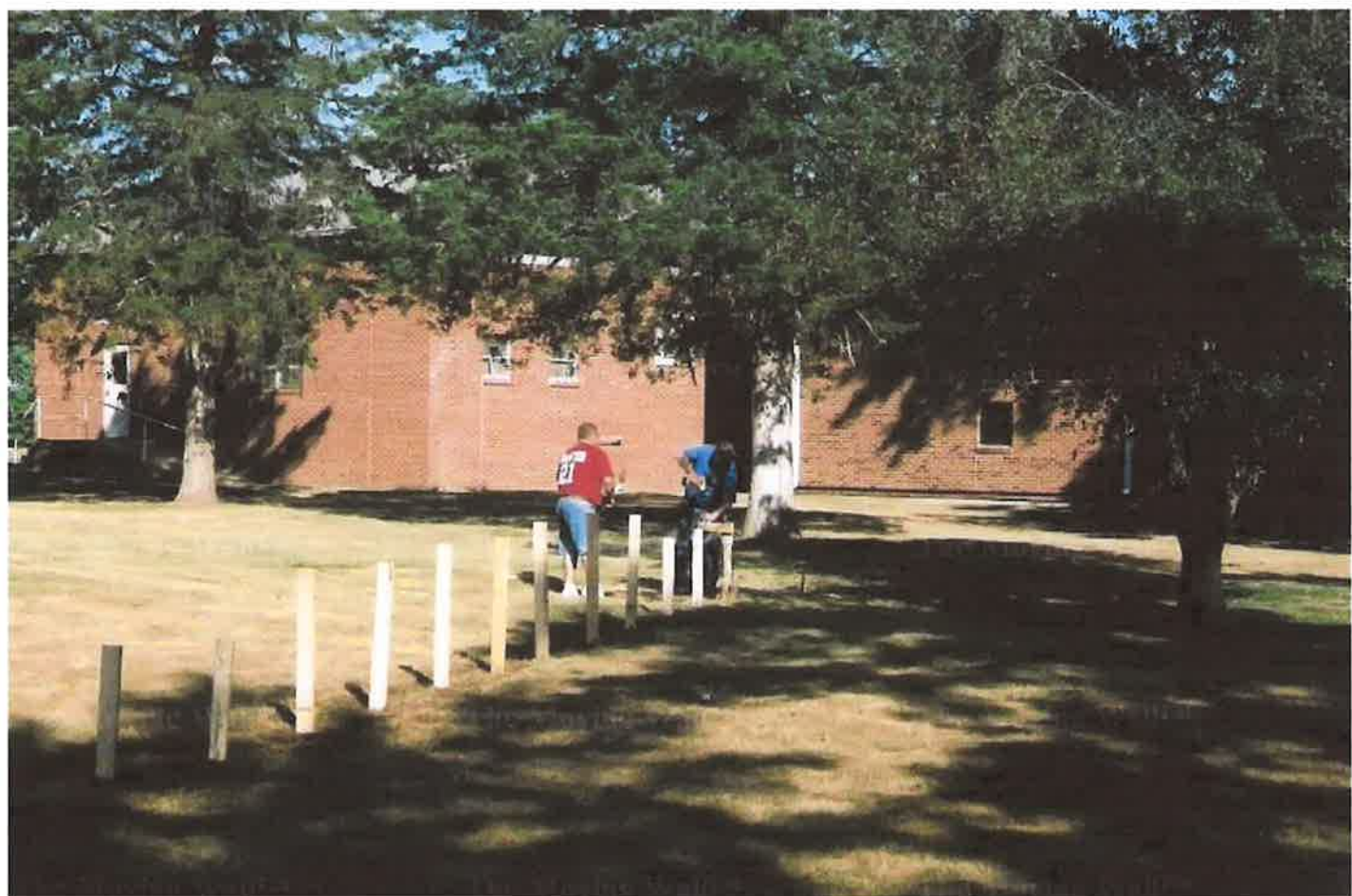


LOCATION

EACH SIDE OF THE WALL
IS 125' LONG.

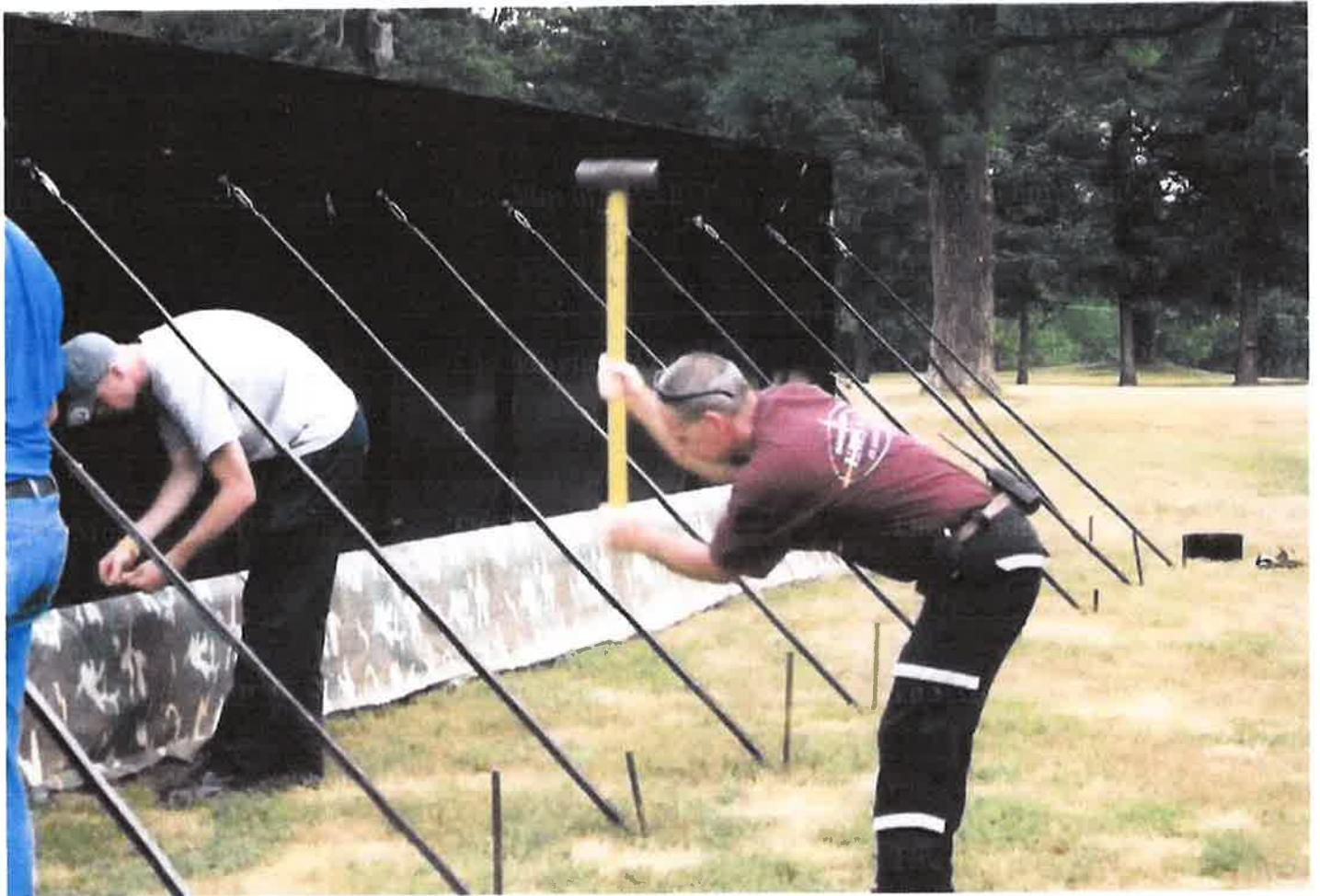
The Moving Wall — Platform and Setup







The Moving Wall — Platform and Setup





City of Sachse, Texas

Legislation Details (With Text)

File #:	17-3685	Version:	1	Name:	Reports and Presentations.
Type:	Agenda Item	Status:		Status:	Agenda Ready
File created:	2/9/2017	In control:		In control:	Economic Development Corporation
On agenda:	2/16/2017	Final action:		Final action:	
Title:	Consider and take action on reports and presentations by the Sachse Economic Development Corporation President, Board Members, CEO and staff regarding items of community interest, special events, announcements and activities, office, industrial, commercial, retail, business retention and marketing projects.				

Sponsors:

Indexes:

Code sections:

Attachments:

Date	Ver.	Action By	Action	Result
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Title

Consider and take action on reports and presentations by the Sachse Economic Development Corporation President, Board Members, CEO and staff regarding items of community interest, special events, announcements and activities, office, industrial, commercial, retail, business retention and marketing projects.

Background

Announcements are made at this time only for information purposes.

Policy Considerations

There is no action or discussion of topics presented.

Budgetary Considerations

None.

Staff Recommendations

None.



City of Sachse, Texas

Legislation Details (With Text)

File #: 17-3686 **Version:** 1 **Name:** Future agenda items.
Type: Agenda Item **Status:** Agenda Ready
File created: 2/9/2017 **In control:** Economic Development Corporation
On agenda: 2/16/2017 **Final action:**
Title: Discuss possible future agenda items.

Sponsors:

Indexes:

Code sections:

Attachments:

Date	Ver.	Action By	Action	Result
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Title

Discuss possible future agenda items.

Background

The Board makes suggestions on topics to be discussed at future meetings.

Policy Considerations

Only the items on the agenda can be discussed.

Budgetary Considerations

None.

Staff Recommendations

None.



City of Sachse, Texas

Legislation Details (With Text)

File #:	17-3687	Version:	1	Name:	Executive Session for purchase or sale of real Property
Type:	Agenda Item	Status:		Status:	Agenda Ready
File created:	2/9/2017	In control:		In control:	Economic Development Corporation
On agenda:	2/16/2017	Final action:		Final action:	
Title:	The Economic Development Corporation shall convene into Executive Session pursuant to the Texas Government Code, Section §551.072: Deliberation of the purchase, sale and license of real property generally located in mid-west part of the City of Sachse.				
	Consider any action as a result of Executive Session.				

Sponsors:

Indexes:

Code sections:

Attachments:

Date	Ver.	Action By	Action	Result
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Title

The Economic Development Corporation shall convene into Executive Session pursuant to the Texas Government Code, Section §551.072: Deliberation of the purchase, sale and license of real property generally located in mid-west part of the City of Sachse.

Consider any action as a result of executive session.

Background

This agenda item is provided for the Economic Development Corporation Board to meet in executive session to deliberate the purchase, sale, and license of real property generally located in mid-west part of the City, in accordance with Texas Government Code.

Policy Considerations

None.

Budgetary Considerations

None.

Staff Recommendations

Conduct executive session and take any action appropriate.



City of Sachse, Texas

Legislation Details (With Text)

File #: 17-3688 **Version:** 1 **Name:** Convene Executive Session
Type: Agenda Item **Status:** Agenda Ready
File created: 2/9/2017 **In control:** Economic Development Corporation
On agenda: 2/16/2017 **Final action:**
Title: The Economic Development Corporation shall convenen into Executive Session pursuant to Texas Government Code Section §551.087: Deliberation regarding economic development incentive for retail or commercial business projects seeking to locate or expand within the City of Sachse.

Consider any action as a result of Executive Session.

Sponsors:

Indexes:

Code sections:

Attachments:

Date	Ver.	Action By	Action	Result
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Title

Executive Session pursuant to Texas Government Code Section §551.087 Deliberation of Economic Development Negotiations: Deliberation regarding economic development incentive for retail or commercial business projects seeking to locate or expand within the City of Sachse.

Consider any action as a result of executive session.

Background

Executive Session is for the purpose of discussion.

Policy Considerations

There is no action taken during Executive Session.

Budgetary Considerations

None.

Staff Recommendations

None.