



Thursday, December 20, 2018
Economic Development Corporation Meeting

Council Chambers
3815 Sachse Road, Building B
6:30 p.m.

The SEDC Board reserves the right to convene into Executive Session pursuant to the Texas Government Code, Chapter 551.071(2) for the purpose of seeking confidential legal advice from SEDC's general counsel regarding posted items on the meeting agenda.

A. Regular Meeting Opening

1. Call to Order: The Board of Directors of the Economic Development Corporation of the City of Sachse will hold a Regular Meeting on Thursday, December 20, 2018 at 6:30 p.m. in the Council Chambers at Sachse City Hall, 3815 Sachse Road, Building B, Sachse, Texas to consider the following items of business:
2. Invocation and Pledge of Allegiance to the U.S. and Texas Flags.
3. Recognize and thank outgoing SEDC Board Member Karlos McGhee for his service on the SEDC Board of Directors.
4. Consider and act on election of Officers for the SEDC Board of Directors.

B. Executive Session

1. The Sachse Economic Development Corporation shall convene into Executive Session pursuant to Texas Government Code Section 551.087: Deliberation of Economic Development Negotiations: Deliberation regarding economic development incentive for retail or commercial business projects seeking to locate or expand within the City of Sachse.
2. The Sachse Economic Development Corporation shall convene into Executive Session pursuant to Texas Government Code Section §551.072 Real Property: Deliberation regarding the purchase, exchange, or lease of real property located at one or more parcels south of SH 78, east of Ben Davis, west of 7th St. and north of Sachse Road.
3. Take any action as a result of Executive Session.

C. Consent Agenda - All items listed on the consent agenda will be considered by the Board and will be enacted on by one motion. There will be no separate discussion of these items unless a Board member so requests.

1. Approve the minutes of the November 15, 2018 regular meeting.
2. Accept the Quarterly Investment Report for the quarter ending September 30, 2018.
3. Accept the monthly revenue and expenditure report for the period ending October 31, 2018 and preliminary budget report for November 2018.
4. Approve the Consent Agenda Items as presented.

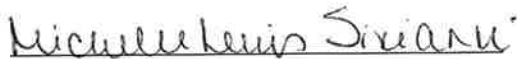
D. Regular Agenda Items

1. Consider and act on a date change for the SEDC January 2019 board meeting.
2. Consider and act on the proposed SEDC 2018-2019 Strategic Marketing Plan.

E. Regular Meeting Closing

1. Adjournment.

I, the undersigned authority, do hereby certify that this notice of meeting was posted in accordance with the regulations of the Texas Open Meetings Act and was posted on the bulletin board, an accessible location at Sachse City Hall.



Michelle Lewis Sirianni, City Secretary

Accommodation requests for persons with disabilities should be made at least 48 hours prior to the meeting by contacting Lauren Rose, ADA Coordinator, via phone at 972.429.4770, via email at lrose@cityofsachse.com, or by appointment at 3815 Sachse Road, Building B, Sachse, Texas 75048.

**Agenda Item Details**

Meeting	Dec 20, 2018 - Economic Development Corporation Meeting
Category	A. Regular Meeting Opening
Subject	3. Recognize and thank outgoing SEDC Board Member Karlos McGhee for his service on the SEDC Board of Directors.
Access	Public
Type	Recognition

Public Content

**Agenda Item Details**

Meeting	Dec 20, 2018 - Economic Development Corporation Meeting
Category	A. Regular Meeting Opening
Subject	4. Consider and act on election of Officers for the SEDC Board of Directors.
Access	Public
Type	Action, Discussion, Information
Recommended Action	Elect officers for the SEDC Board of Directors.

Public Content

**Agenda Item Details**

Meeting	Dec 20, 2018 - Economic Development Corporation Meeting
Category	B. Executive Session
Subject	1. The Sachse Economic Development Corporation shall convene into Executive Session pursuant to Texas Government Code Section 551.087: Deliberation of Economic Development Negotiations: Deliberation regarding economic development incentive for retail or commercial business projects seeking to locate or expand within the City of Sachse.
Access	Public
Type	Discussion, Procedural

Public Content**BACKGROUND**

The Sachse Economic Development Corporation shall convene into Executive Session pursuant to Texas Government Code Section 551.087: Deliberation of Economic Development Negotiations: Deliberation regarding economic development incentive for retail or commercial business projects seeking to locate or expand within the City of Sachse.

OVERVIEW

Discussion of economic development incentive for Jomma Elsaleh for project located at 7370 SH 78.

POLICY CONSIDERATION

There is no policy consideration affiliated with this item.

RECOMMENDATION

Conduct Executive Session as appropriate.

**Agenda Item Details**

Meeting	Dec 20, 2018 - Economic Development Corporation Meeting
Category	B. Executive Session
Subject	2. The Sachse Economic Development Corporation shall convene into Executive Session pursuant to Texas Government Code Section §551.072 Real Property: Deliberation regarding the purchase, exchange, or lease of real property located at one or more parcels south of SH 78, east of Ben Davis, west of 7th St. and north of Sachse Road.
Access	Public
Type	Discussion, Procedural

Public Content**BACKGROUND**

The Sachse Economic Development Corporation shall convene into Executive Session pursuant to Texas Government Code Section §551.072 Real Property: Deliberation regarding the purchase, exchange, or lease of real property located at one or more parcels south of SH 78, east of Ben Davis, west of 7th St. and north of Sachse Road.

POLICY CONSIDERATION

There are no policy considerations affiliated with this item.

RECOMMENDATION

Conduct Executive Session as appropriate.

**Agenda Item Details**

Meeting	Dec 20, 2018 - Economic Development Corporation Meeting
Category	C. Consent Agenda - All items listed on the consent agenda will be considered by the Board and will be enacted on by one motion. There will be no separate discussion of these items unless a Board member so requests.
Subject	1. Approve the minutes of the November 15, 2018 regular meeting.
Access	Public
Type	Action (Consent), Minutes
Recommended Action	Approve the minutes of the November 15, 2018 regular meeting.

Public Content

All items listed on the consent agenda will be considered by the Board and will be enacted by one motion. There will be no separate discussion of these items unless a Board member so requests.

**Agenda Item Details**

Meeting	Dec 20, 2018 - Economic Development Corporation Meeting
Category	C. Consent Agenda - All items listed on the consent agenda will be considered by the Board and will be enacted on by one motion. There will be no separate discussion of these items unless a Board member so requests.
Subject	2. Accept the Quarterly Investment Report for the quarter ending September 30, 2018.
Access	Public
Type	Action (Consent)
Preferred Date	Dec 20, 2018
Absolute Date	Dec 20, 2018
Fiscal Impact	No
Budgeted	No

Recommended Action Accept the Quarterly Investment Report for the quarter ending September 30, 2018.

Public Content**BACKGROUND**

The Finance Department releases a Quarterly Investment Report on the City's finances to provide an overview of investment activity for the Money Market, Investment Pool, and Certificate of Deposit accounts.

OVERVIEW

It is the City's strategy to maintain a high percentage of idle funds invested in safe, secure, and liquid investment securities and pooled investment types. This strategy is in accordance with the Public Funds Investment Act (PFIA) and City policy.

Cash on hand available for investing on September 30, 2018 was \$55,745,613 in all funds; of this amount, \$915,874 is for the Sachse Economic Development Corporation. The average interest/yield on all investments was 1.69%, and investment earnings for all funds totaled \$233,683, with \$1,669 allocated to SEDC.

POLICY CONSIDERATION

The PFIA requires that the Investment Officers prepare and submit quarterly a written report of investment transactions for all funds covered by the Investment Policy.

RECOMMENDATION

Accept the Quarterly Investment Report for the quarter ending September 30, 2018.

4th Qtr Investment Report.pdf (1,381 KB)

All items listed on the consent agenda will be considered by the Board and will be enacted by one motion. There will be no separate discussion of these items unless a Board member so requests.

Memo

To: Gina Nash, City Manager
 From: Berna Fitzpatrick, Finance Manager *BFW*
 CC: Mayor and City Council
 Date: November 16, 2018
 Re: Investment Report for period ending September 30, 2018

Attached is the Quarterly Investment Report for the quarter ending September 30 of the fiscal year 2017-2018. This report complies with the requirements of the City's Investment Policy and the Public Funds Investment Act as amended. For this period, the City's portfolio consisted of the following investments:

Portfolio at Quarter Close:	Rate at 09/30/18	% Total	Total Investment
Money Market Account –ANB	.2%	14.05%	7,832,017
Money Market Account - BTH	2.06%	4.42%	2,461,931
Money Market Account – NexBank	2.18%	8.34%	4,647,741
Money Market Account 2017CO – NexBank	2.18%	11.00%	6,129,644
Money Market Account(EDC)-ANB	.2%	.85%	472,400
Money Market Account (EDC) BTH	2.06%	.21%	118,512
Money Market Account (EDC)-NexBank	2.18%	.85%	472,400
Investment Pool – Tex Pool	1.9953%	11.15%	6,213,313
Investment Pool – 2017CO-TexPool	1.9953%	3.64%	2,027,623
CD—East West Bank 2428	2.00%	1.82%	1,013,515
CD—East West Bank 8469	1.86%	3.63%	2,025,126
CD---Legacy Bank 1918	1.50%	1.83%	1,017,692
CD—Legacy Bank 1919	1.55%	1.83%	1,018,286
CD—Legacy Bank 1920	1.60%	1.83%	1,018,881
CD—Legacy Bank 1921	1.70%	3.66%	2,040,145
CD—Legacy Bank 2918	2.15%	1.83%	1,022,188
CD---Legacy Bank 2941	2.20%	3.63%	2,025,697
CD—Legacy Bank 2943	2.30%	2.30%	1,013,436
CD—Legacy Bank 3092	2.24%	1.83%	1,021,936
CD—Landmark Bank 7123	1.81%	9.09%	5,066,994
CD---Landmark Bank 7115	1.76%	3.63%	2,026,054
CD—Landmark Bank 7081	1.52%	1.81%	1,011,244
CD—Landmark Bank 7107	1.69%	3.63%	2,025,014
CD—Landmark Bank 7099	1.61%	3.63%	2,023,825
Total Invested City Funds:		100.0%	\$55,745,613

Finance Department

Re: **Investment Report for period ending September 30, 2018**

The City does not carry any security instrument (investment type) on its books that is traded on the open market; therefore all investments are listed at 100% of market value. Interest earnings on all certificate of deposit accounts are accreted quarterly or at maturity. All Funds on deposit are fully secured and safeguarded. **Total investment interest earned for the quarter ending September 30 was \$233,683.**

Citywide cash and investments for the period ending September 30 was \$55,745,613. Of this amount, \$915,874 is for the Sachse EDC. It is the strategy of the Finance Department to maintain a high percentage of its idle funds invested in safe and secure investment securities and pooled investment types in accordance with the Public Funds Investment Act.

62% of the City's current portfolio has liquidity of 30 days or less, which is more than adequate for daily operations. The City investments are liquid and have same day access. The City's investment and cash management strategy will be to maintain operational and capital needs in money market accounts and liquid asset pools. The City's funds are swept into the above accounts and withdrawn as needed for operational cash flow requirements.

The average interest rate/yield on the City's investments for the period was 1.69%; weighted average maturity of 95 days. The Texpool Prime Fund interest rate was 2.2086% and the Texpool interest rate was 1.9953 % at September 30, 2018. The rolling three-month Treasury yield was 2.08% with the rolling six-month Treasury yield at 2.15%.



QUARTERLY INVESTMENT REPORT

For the Quarter Ended

September 30, 2018

Prepared by
Valley View Consulting, L.L.C.

The investment portfolio of the City is in compliance with the Public Funds Investment Act and the Investment Policy and strategies.


Director of Finance


Finance Manager

Disclaimer: These reports were compiled using information provided by the City of Sachse. No procedures were performed to test the accuracy or completeness of this information. The market values included in these reports were obtained by Valley View Consulting, L.L.C. from sources believed to be accurate and represent proprietary valuation. Due to market fluctuations these levels are not necessarily reflective of current liquidation values. Yield calculations are not determined using standard performance formulas, are not representative of total return yields and do not account for investment advisor fees.

Annual Comparison of Portfolio Performance

FYE Results by Investment Category:

Asset Type	September 30, 2017			September 30, 2018		
	Ave. Yield	Book Value	Market Value	Ave. Yield	Book Value	Market Value
Bank/Pool	0.93%	\$ 27,876,827	\$ 27,876,827	1.58%	\$ 30,375,581	\$ 30,375,581
CDs / Securities	1.27%	15,088,502	15,088,502	1.82%	25,370,032	25,370,032
Totals		\$ 42,965,329	\$ 42,965,329		\$ 55,745,613	\$ 55,745,613

Fourth Quarter-End Yield **1.05%**

1.69%

Average Quarter-End Yields ⁽¹⁾:

	2017 Fiscal Year	2018 Fiscal Year
Sachse	0.68%	1.50%
Rolling Three Month Treasury	0.75%	1.69%
Rolling Six Month Treasury	0.78%	1.73%
TexPool	0.74%	1.62%
Fiscal YTD Interest Earnings-City	\$ 214,353	\$ 771,258
Fiscal YTD Interest Earnings-EDC	\$ 4,814	\$ 5,727

⁽¹⁾ Average Quarterly Yield calculated using quarter-end report average yield and adjusted book value.

Summary

Quarter End Results by Investment Category:

Asset Type	June 30, 2018			September 30, 2018		
	Book Value	Market Value		Book Value	Market Value	Ave. Yield
Bank/Pool	\$ 29,079,492	\$ 29,079,492		\$ 30,375,581	\$ 30,375,581	1.58%
CDs/Securities	28,282,931	28,282,931		25,370,032	25,370,032	1.82%
Totals	\$ 57,362,423	\$ 57,362,423		\$ 55,745,613	\$ 55,745,613	

<u>Current Quarter Average Yield (1)</u>	<u>Fiscal Year-to-Date Average Yield (2)</u>
Total Portfolio 1.69%	Total Portfolio 1.50%

Weighted Average Maturity 95 days

Rolling Three Month Treasury	2.08%	Rolling Three Month Treasury	1.69%
Rolling Six Month Treasury	2.15%	Rolling Six Month Treasury	1.73%
		TexPool	1.62%

<u>Interest Earnings</u>		<u>City</u>	<u>EDC</u>
Interest Earnings QTR	\$ 233,683	\$	1,669
Interest Earnings YTD	\$ 771,258	\$	5,727

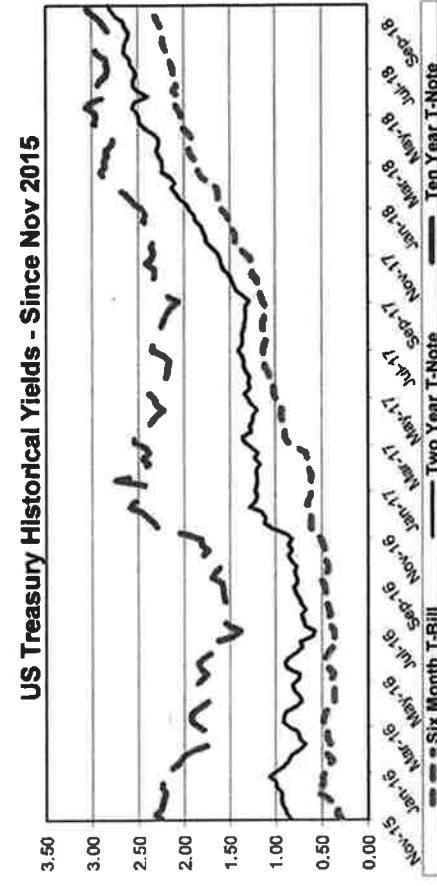
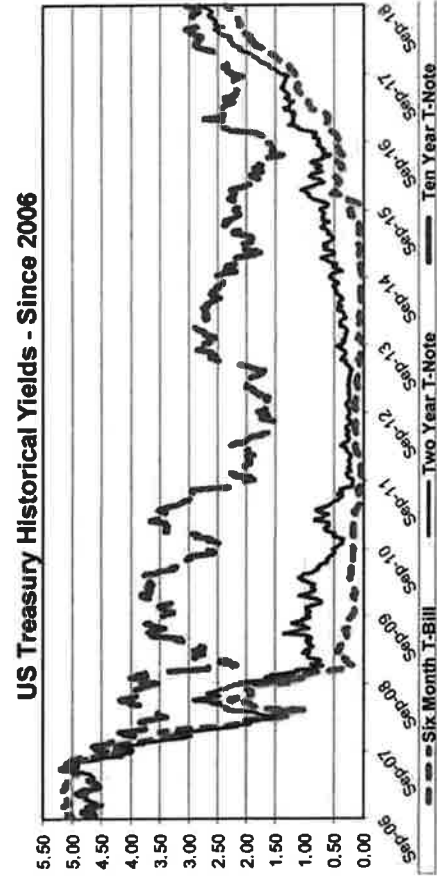
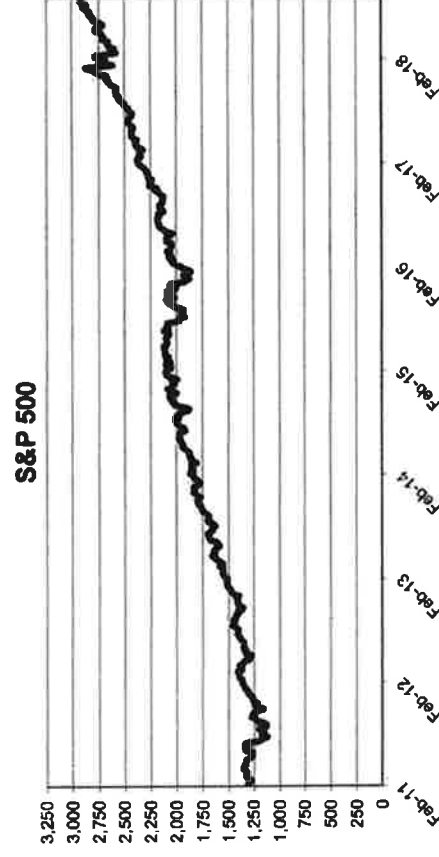
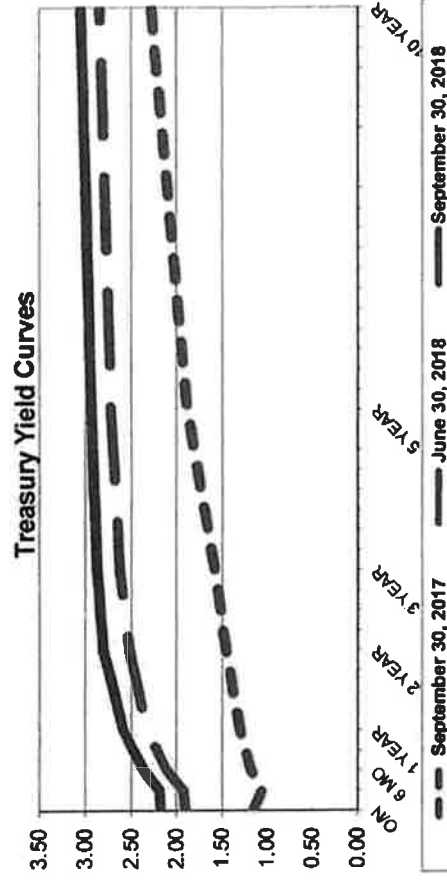
(1) Average Yield calculated using quarter end report yields and adjusted book values and does not reflect a total return analysis or account for advisory fees.

(2) Fiscal Year-to-Date Average Yields calculated using quarter end report yields and adjusted book values and does not reflect a total return analysis or account for advisory fees.

Economic Overview

9/30/2018

The Federal Open Market Committee (FOMC) increased the Fed Funds target range to 2.00% - 2.25% (Effective Fed Funds are trading +/-2.18%). Additional range increases are still projected for Dec 2018 and 2019. Gradual Federal Reserve Bank portfolio reduction continues by limiting reinvestment of maturing holdings. Second Quarter grew 4.2% (final estimate). Employment/Unemployment continues to strong levels. West Texas Intermediate Crude oil increased above +/- \$70. The Stock Markets reached new highs. Consumer Confidence is strong. Personal Income is improving. The flattening yield curve may or may not impact long range FOMC actions.



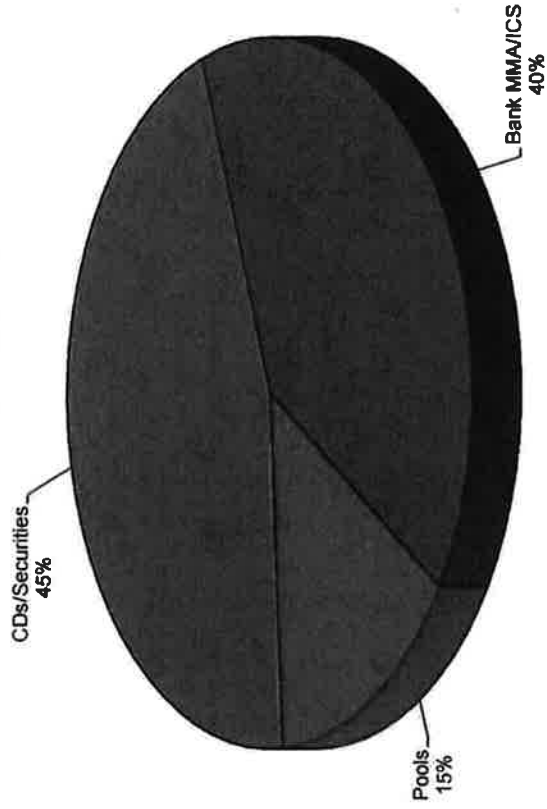
**Investment Holdings
September 30, 2018**

Description	Rating	Coupon/ Discount	Maturity Date	Settlement Date	Original Face/ Par Value	Book Value	Market Price	Market Value	Life (days)	Yield
ANB MMA		0.20%	10/01/18	09/30/18	\$ 8,304,417	\$ 8,304,417	1.00	\$ 8,304,417	1	0.20%
BTH Bank ICS		2.06%	10/01/18	09/30/18	2,580,443	2,580,443	1.00	2,580,443	1	2.06%
NexBank ICS		2.18%	10/01/18	09/30/18	11,249,785	11,249,785	1.00	11,249,785	1	2.18%
TexPool	AAAm	2.00%	10/01/18	09/30/18	8,240,936	8,240,936	1.00	8,240,936	1	2.00%
East West Bank CD 8469		1.86%	10/29/18	01/29/18	2,025,126	2,025,126	100.00	2,025,126	29	1.86%
Landmark Bank CD 7081		1.52%	10/19/18	10/19/17	1,011,244	1,011,244	100.00	1,011,244	19	1.52%
LegacyTexas Bank CD 1918		1.50%	10/25/18	07/25/17	1,017,692	1,017,692	100.00	1,017,692	25	1.50%
Landmark Bank CD 7099		1.61%	01/19/19	10/19/17	2,023,825	2,023,825	100.00	2,023,825	111	1.61%
LegacyTexas Bank CD 1919		1.55%	01/25/19	07/25/17	1,018,286	1,018,286	100.00	1,018,286	117	1.55%
East West Bank CD 2428		2.00%	01/29/19	01/29/18	1,013,515	1,013,515	100.00	1,013,515	121	2.00%
LegacyTexas Bank CD 2918		2.15%	02/20/19	02/20/18	1,022,188	1,022,188	100.00	1,022,188	143	2.15%
LegacyTexas Bank CD 3092		2.22%	02/20/19	03/20/18	1,021,936	1,021,936	100.00	1,021,936	143	2.22%
LegacyTexas Bank CD 2941		2.20%	02/26/19	02/23/18	2,025,697	2,025,697	100.00	2,025,697	149	2.20%
Landmark Bank CD 7107		1.69%	04/19/19	10/19/17	2,025,014	2,025,014	100.00	2,025,014	201	1.69%
LegacyTexas Bank CD 1920		1.60%	04/25/19	07/25/17	1,018,881	1,018,881	100.00	1,018,881	207	1.60%
Landmark Bank CD 7115		1.76%	07/19/19	10/19/17	2,026,054	2,026,054	100.00	2,026,054	292	1.76%
LegacyTexas Bank CD 1921		1.70%	07/25/19	07/25/17	2,040,145	2,040,145	100.00	2,040,145	298	1.70%
LegacyTexas Bank CD 2943		2.30%	08/26/19	02/23/18	1,013,436	1,013,436	100.00	1,013,436	330	2.30%
Landmark Bank CD 7123		1.81%	10/19/19	10/19/17	5,066,994	5,066,994	100.00	5,066,994	384	1.81%
					\$ 55,745,613	\$ 55,745,613				
								\$ 55,745,613	95	1.69%
									(1)	(2)

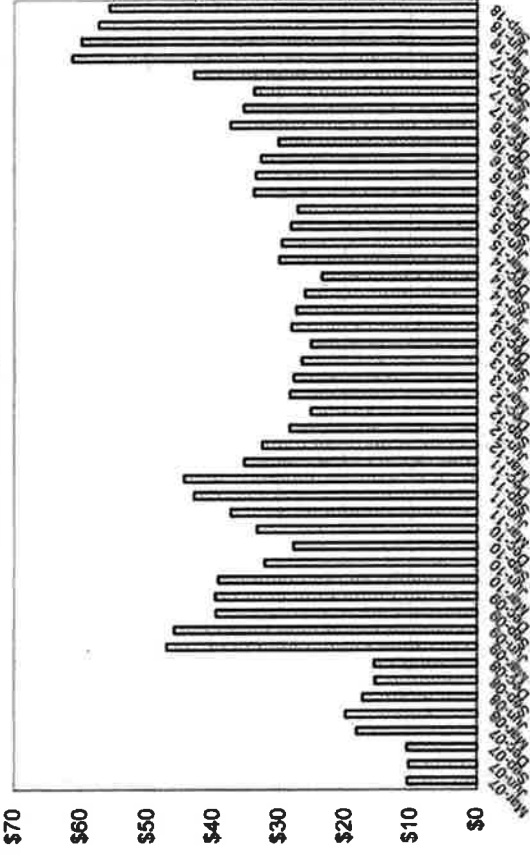
(1) Weighted average life - For purposes of calculating weighted average life, pool investments are assumed to have a one day maturity.

(2) Weighted average yield to maturity - The weighted average yield to maturity is based on adjusted book value, realized and unrealized gains/losses and investment advisory fees are not considered.

Portfolio Composition

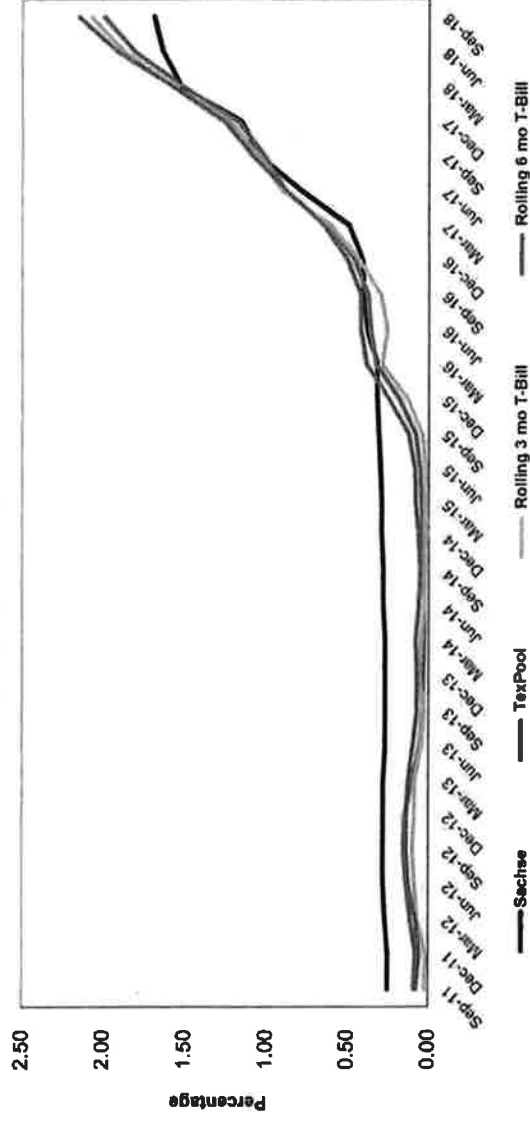


Total Portfolio (Millions)



Quarter End Book Value

Total Portfolio Performance



Book Value Comparison

Description	Coupon/ Discount	Maturity Date	June 30, 2018		September 30, 2018			
			Original Face/Par Value	Book Value	Purchases/ Accretions	Amortizations/ Sales/Maturities	Original Face/Par Value	Book Value
ANB MMA	0.20%	10/01/18	\$ 8,135,553	\$ 8,135,553	\$ 168,864	\$ -	\$ 8,304,417	\$ 8,304,417
BTH Bank ICS	2.06%	10/01/18	2,567,730	2,567,730	12,714		2,580,443	2,580,443
NexBank ICS	2.18%	10/01/18	11,188,559	11,188,559	61,226		11,249,785	11,249,785
TexPool	2.00%	10/01/18	7,187,650	7,187,650	1,053,286		8,240,936	8,240,936
LegacyTexas Bank CD 1917	1.45%	07/25/18	1,013,389	1,013,389		(1,013,389)	-	-
East West Bank CD 1125	1.78%	07/28/18	2,014,978	2,014,978		(2,014,978)	-	-
East West Bank CD 8469	1.86%	10/29/18	2,015,654	2,015,654	9,472		2,025,126	2,025,126
Landmark Bank CD 7081	1.52%	10/19/18	1,007,426	1,007,426	3,818		1,011,244	1,011,244
LegacyTexas Bank CD 1918	1.50%	10/25/18	1,013,854	1,013,854	3,838		1,017,692	1,017,692
Landmark Bank CD 7099	1.61%	01/19/19	2,015,734	2,015,734	8,091		2,023,825	2,023,825
LegacyTexas Bank CD 1919	1.55%	01/25/19	1,014,318	1,014,318	3,968		1,018,286	1,018,286
East West Bank CD 2428	2.00%	01/29/19	1,008,419	1,008,419	5,096		1,013,515	1,013,515
LegacyTexas Bank CD 2918	2.15%	02/20/19	1,016,669	1,016,669	5,519		1,022,188	1,022,188
LegacyTexas Bank CD 3092	2.22%	02/20/19	1,016,239	1,016,239	5,697		1,021,936	1,021,936
LegacyTexas Bank CD 2941	2.20%	02/26/19	2,014,505	2,014,505	11,192		2,025,697	2,025,697
Landmark Bank CD 7107	1.69%	04/19/19	2,016,517	2,016,517	8,497		2,025,014	2,025,014
LegacyTexas Bank CD 1920	1.60%	04/25/19	1,014,783	1,014,783	4,098		1,018,881	1,018,881
Landmark Bank CD 7115	1.76%	07/19/19	2,017,203	2,017,203	8,851		2,026,054	2,026,054
LegacyTexas Bank CD 1921	1.70%	07/25/19	2,031,428	2,031,428	8,717		2,040,145	2,040,145
LegacyTexas Bank CD 2943	2.30%	08/26/19	1,007,583	1,007,583	5,853		1,013,436	1,013,436
Landmark Bank CD 7123	1.81%	10/19/19	5,044,232	5,044,232	22,762		5,066,994	5,066,994
TOTAL			\$ 57,362,423	\$ 57,362,423	\$ 1,411,558	\$ (3,028,367)	\$ 55,745,613	\$ 55,745,613

Market Value Comparison

Description	Coupon/ Discount	Maturity Date	June 30, 2018			September 30, 2018		
				Original Face/Par Value	Market Value	Qtr to Qtr Change	Original Face/Par Value	Market Value
ANB MMA	0.20%	10/01/18		\$ 8,135,553	\$ 8,135,553	\$ 168,864	\$ 8,304,417	\$ 8,304,417
BTH Bank ICS	2.06%	10/01/18		2,567,730	2,567,730	12,714	2,580,443	2,580,443
NexBank ICS	2.18%	10/01/18		11,188,559	11,188,559	61,226	11,249,785	11,249,785
TexPool	2.00%	10/01/18		7,187,650	7,187,650	1,053,286	8,240,936	8,240,936
Legacy Texas Bank CD 1917	1.45%	07/25/18		1,013,389	1,013,389	(1,013,389)	—	—
East West Bank CD 1125	1.78%	07/28/18		2,014,978	2,014,978	(2,014,978)	—	—
East West Bank CD 8469	1.86%	10/29/18		2,015,654	2,015,654	9,472	2,025,126	2,025,126
Landmark Bank CD 7081	1.52%	10/19/18		1,007,426	1,007,426	3,818	1,011,244	1,011,244
Legacy Texas Bank CD 1918	1.50%	10/25/18		1,013,854	1,013,854	3,838	1,017,692	1,017,692
Landmark Bank CD 7099	1.61%	01/19/19		2,015,734	2,015,734	8,091	2,023,825	2,023,825
Legacy Texas Bank CD 1919	1.55%	01/25/19		1,014,318	1,014,318	3,968	1,018,286	1,018,286
East West Bank CD 2428	2.00%	01/29/19		1,008,419	1,008,419	5,096	1,013,515	1,013,515
Legacy Texas Bank CD 2918	2.15%	02/20/19		1,016,669	1,016,669	5,519	1,022,188	1,022,188
Legacy Texas Bank CD 3092	2.22%	02/20/19		1,016,239	1,016,239	5,697	1,021,936	1,021,936
Legacy Texas Bank CD 2941	2.20%	02/26/19		2,014,505	2,014,505	11,192	2,025,697	2,025,697
Landmark Bank CD 7107	1.69%	04/19/19		2,016,517	2,016,517	8,497	2,025,014	2,025,014
Legacy Texas Bank CD 1920	1.60%	04/25/19		1,014,783	1,014,783	4,098	1,018,881	1,018,881
Landmark Bank CD 7115	1.76%	07/19/19		2,017,203	2,017,203	8,851	2,026,054	2,026,054
Legacy Texas Bank CD 1921	1.70%	07/25/19		2,031,428	2,031,428	8,717	2,040,145	2,040,145
Legacy Texas Bank CD 2943	2.30%	08/26/19		1,007,583	1,007,583	5,853	1,013,436	1,013,436
Landmark Bank CD 7123	1.81%	10/19/19		5,044,232	5,044,232	22,762	5,066,994	5,066,994
TOTAL				\$ 57,362,423	\$ 57,362,423	\$ (1,616,810)	\$ 55,745,613	\$ 55,745,613

Allocation

September 30, 2018

Book & Market Value

	Total	GO I&S	General Fund	W/S Restricted	W/S Operations	Capital Project	2009 GO Bonds	2017 CO
ANB MMA	\$ 8,304,417	\$ 355,532	\$ 128,997	\$ 220,845	\$ 2,209,279	\$ 752,926	\$ 1,643,860	\$ -
BTH Bank ICS	2,580,443	238,379	447,151		693,851	163,073	356,037	
NexBank ICS	11,249,785	182,875	923,591		750,685	619,020	1,351,503	6,129,644
TexPool	8,240,936		2,314,468		3,533,893			2,027,623
East West Bank CD 8469	2,025,126		2,025,126					
Landmark Bank CD 7081	1,011,244				1,011,244			1,017,692
Legacy Texas Bank CD 1918	1,017,692							
Landmark Bank CD 7099	2,023,825							1,018,286
Legacy Texas Bank CD 1919	1,018,286							
East West Bank CD 2428	1,013,515		1,013,515					
Legacy Texas Bank CD 2918	1,022,188							
Legacy Texas Bank CD 3092	1,021,936							
Legacy Texas Bank CD 2941	2,025,697		2,025,697					
Landmark Bank CD 7107	2,025,014							
Legacy Texas Bank CD 1920	1,018,881							1,018,881
Landmark Bank CD 7115	2,026,054							
Legacy Texas Bank CD 1921	2,040,145							2,040,145
Legacy Texas Bank CD 2943	1,013,436				1,013,436			
Landmark Bank CD 7123	5,066,994							
Totals	\$ 55,745,613	\$ 776,786	\$ 8,878,544	\$ 220,845	\$ 9,212,387	\$ 1,535,020	\$ 3,351,401	\$ 13,252,270

Allocation (continued)

September 30, 2018

Book & Market Value	2017A CO	Restricted Park Develop.	Restricted General	Restricted Water Impact	Restricted Sewer Impact	Restricted Roadway	Street Maint.	VERF
ANB MMA	\$ (198,950)	\$ 479,007	\$ 337,801	\$ 80,701	\$ 245,467	\$ 180,389	\$ 352,411	\$ 629,131
BTH Bank ICS		160,242	113,005	31,592	96,093	70,617	43,408	
NexBank ICS				154,135	468,833	344,536		
TexPool				58,141	176,849	129,963		
East West Bank CD 8469								
Landmark Bank CD 7081								
Legacy Texas Bank CD 1918								
Landmark Bank CD 7099	2,023,825							
Legacy Texas Bank CD 1919								
East West Bank CD 2428								
Legacy Texas Bank CD 2918								
Legacy Texas Bank CD 3092								
Legacy Texas Bank CD 2941								
Landmark Bank CD 7107	2,025,014							
Legacy Texas Bank CD 1920								
Landmark Bank CD 7115	2,026,054							
Legacy Texas Bank CD 1921								
Legacy Texas Bank CD 2943								
Landmark Bank CD 7123	5,066,994							
Totals	\$ 10,942,937	\$ 639,249	\$ 450,805	\$ 324,569	\$ 987,242	\$ 2,769,629	\$ 395,819	\$ 629,131

Allocation (continued)

September 30, 2018

Book & Market Value	MDD	Health Insurance	EDC
ANB MMA	\$ 115,732	\$ 298,890	\$472,400
BTH Bank ICS		48,483	118,512
NexBank ICS			324,961
TexPool			
East West Bank CD 8469			
Landmark Bank CD 7081			
Legacy Texas Bank CD 1918			
Landmark Bank CD 7099			
Legacy Texas Bank CD 1919			
East West Bank CD 2428			
Legacy Texas Bank CD 2918			
Legacy Texas Bank CD 3082			
Legacy Texas Bank CD 2941			
Landmark Bank CD 7107			
Legacy Texas Bank CD 1920			
Landmark Bank CD 7115			
Legacy Texas Bank CD 1921			
Legacy Texas Bank CD 2943			
Landmark Bank CD 7123			
Totals	\$ 115,732	\$ 347,373	\$915,874

Allocation

June 30, 2018

Book & Market Value	Total	GO I&S	General Fund	W/S Restricted	W/S Operations	Capital Project	2009 GO Bonds	2017 CO
ANB MMA	\$ 8,135,553	\$1,072,240	\$ 96,981	\$ 235,879	\$ 1,321,772	\$592,485	\$ 1,799,806	\$ -
BTH Bank ICS	2,567,730	237,204	444,948		690,433	127,932	388,621	
NexBank ICS	11,188,559	182,421	921,299		733,664	239,353	727,088	6,096,284
TexPool	7,187,650		3,350,387		444,808			978,756
Legacy Texas Bank CD 1917	1,013,389							1,013,389
East West Bank CD 1125	2,014,978		2,014,978					
East West Bank CD 8469	2,015,654		2,015,654					
Landmark Bank CD 7081	1,007,426				1,007,426			1,013,854
Legacy Texas Bank CD 1918	1,013,854							1,014,318
Landmark Bank CD 7099	2,015,734							
Legacy Texas Bank CD 1919	1,014,318							
East West Bank CD 2428	1,008,419		1,008,419					
Legacy Texas Bank CD 2918	1,016,669							
Legacy Texas Bank CD 3092	1,016,239							
Legacy Texas Bank CD 2941	2,014,505		2,014,505					
Landmark Bank CD 7107	2,016,517							
Legacy Texas Bank CD 1920	1,014,783							1,014,783
Landmark Bank CD 7115	2,017,203							
Legacy Texas Bank CD 1921	2,031,428							
Legacy Texas Bank CD 2943	1,007,583				1,007,583			2,031,428
Landmark Bank CD 7123	5,044,232							
Totals	\$ 57,362,423	\$1,491,865	\$11,867,171	\$ 235,879	\$ 5,205,686	\$959,770	\$ 2,915,515	\$13,162,812

Allocation

June 30, 2018

(continued)

Book & Market Value	2017A CO	Restricted Park Develop.	Restricted General	Restricted Water Impact	Restricted Sewer Impact	Restricted Roadway	Street Maint.	VERF
ANB MMA	\$ (198,950)	\$ 473,336	\$ 427,171	\$ 205,704	\$ 190,343	\$ 150,036	\$ 248,046	\$ 662,820
BTH Bank ICS		145,336	126,564	74,330	68,779	54,215	43,194	
NexBank ICS				739,932	684,675	539,689		
TexPool				909,217	841,318	663,162		
LegacyTexas Bank CD 1917								
East West Bank CD 1125								
East West Bank CD 8469								
Landmark Bank CD 7081								
LegacyTexas Bank CD 1918								
Landmark Bank CD 7099	2,015,734							
LegacyTexas Bank CD 1919								
East West Bank CD 2428								
LegacyTexas Bank CD 2918								
LegacyTexas Bank CD 3092								
LegacyTexas Bank CD 2941								
Landmark Bank CD 7107								
LegacyTexas Bank CD 1920	2,016,517							
Landmark Bank CD 7115								
LegacyTexas Bank CD 1921	2,017,203							
LegacyTexas Bank CD 2943								
Landmark Bank CD 7123	5,044,232							
Totals	\$ 10,894,736	\$ 618,673	\$ 553,735	\$ 1,929,184	\$ 1,785,115	\$ 3,440,010	\$ 291,241	\$ 662,820

1,016,669
1,016,239

Allocation (continued)

June 30, 2018

Book & Market Value	MDD	Health Insurance	EDC
ANB MMA	\$ 24,739	\$ 352,589	\$480,555
BTH Bank ICS		48,244	117,928
NexBank ICS			324,155
TexPool			
LegacyTexas Bank CD 1917			
East West Bank CD 1125			
East West Bank CD 8469			
Landmark Bank CD 7081			
LegacyTexas Bank CD 1918			
Landmark Bank CD 7099			
LegacyTexas Bank CD 1919			
East West Bank CD 2428			
LegacyTexas Bank CD 2918			
LegacyTexas Bank CD 3092			
LegacyTexas Bank CD 2941			
Landmark Bank CD 7107			
LegacyTexas Bank CD 1920			
Landmark Bank CD 7115			
LegacyTexas Bank CD 1921			
LegacyTexas Bank CD 2943			
Landmark Bank CD 7123			
Totals	\$ 24,739	\$ 400,833	\$922,638

Portfolio Summary
City of Sachse, TX
September 30, 2018

Safety - Investment Type

	Book Value	Percent
Investment Type		
Money Market Account*	\$ 22,134,643	39.7%
Investment Pools	8,240,937	14.8%
CD's	25,370,033	45.5%
Total*	\$ 55,745,613	100%
*(Includes Sachse EDC Money Market)		

Liquidity - Investments by Maturity Date

Under 30 days	\$ 34,429,642	62%
31 - 90 days	0	0%
91 - 180 days	8,125,447	15%
181 - 365 days	8,123,530	15%
366 - 760 days	5,066,994	9%
Total Principal Invested	\$ 55,745,613	100%

	Fiscal YTD Interest	Int Earned this QTR	(FYTD) Percent of total
Portfolio Yield			
Portfolio			
Debt Service	\$ 6,147	\$ 1,811	0.80%
General Fund	\$ 167,781	47,079	21.75%
Water and Sewer Fund	\$ 355,733	108,735	46.12%
Capital Project Fund	\$ 157,091	55,450	20.37%
Special Revenue Fund	\$ 5,563	1,633	0.72%
Impact Fee Fund	\$ 71,476	16,768	9.27%
Street Maintenance Fund	\$ 773	214	0.10%
Vehicle/Equipment Fund	\$ -		
Municipal Development District	\$ -		
Health Insurance Fund	\$ 968	324	0.13%
Sachse EDC	\$ 5,727	1,669	0.74%
Total Portfolios	\$ 771,258	\$ 233,683	100.00%

	Beginning Balances	Ending Book Balances	Change
Portfolio Balance			
Portfolio			
Debt Service	\$ 1,491,865	\$ 776,786	\$ (715,079.00)
General Fund	11,867,171	8,878,544	(2,988,627.00)
Water and Sewer Fund	18,604,377	22,685,502	4,081,125.00
Capital Project Fund	14,770,021	15,829,358	1,059,337.00
Special Revenue Fund	1,172,407	1,090,055	(82,352.00)
Impact Fee Fund	7,154,308	4,081,440	(3,072,868.00)
Street Maintenance Fund	291,241	395,819	104,578.00
Vehicle/Equipment Fund	662,820	629,131	(33,689.00)
Municipal Development District	0	115,732	115,732.00
Health Insurance Fund	400,833	347,373	(53,460.00)
Sachse EDC	922,638	915,874	(6,764.00)
Total Portfolios	\$ 57,337,681	\$ 55,745,613	\$ (1,592,067)

Historical Interest Rates

	July	August	September
Pooled Money Market Account			
2018	0.2000%	0.2000%	0.2000%
2017	0.2000%	0.2000%	0.2000%
2016	0.2000%	0.2000%	0.2000%
Tex Pool			
2018	1.8896%	1.9205%	1.9953%
2017	0.9714%	0.9989%	1.0151%
2016	0.3690%	0.3737%	0.3799%

City of Sachse, TX
Investment Portfolios
July 31, 2018

Source	Description	Cusip/ Ref	Purchase Date	Maturity Date	Coupon (Int. Rate)	Days to Maturity	Book Value			Market Value			
							Principal Invested	Beginning of Month	Change ¹	End of Month	Beginning of Month	Change	End of Month
Capital Services													
GO Bond I&S Fund	Money Market	114512	7/31/2018	8/1/2018	0.2000%	1	1,072,240	1,072,240	11,938	1,084,178	1,072,240	11,938	1,084,178
GO Bond I&S Fund	Money Market	BTH	7/31/2018	8/1/2018	1.8500%	1	237,204	237,204	366	237,570	237,204	366	237,570
GO Bond I&S Fund	Money Market	NexBank	7/31/2018	8/1/2018	2.1700%	1	182,421	182,421	153	182,574	182,421	153	182,574
Total							1,491,865	1,491,865	12,457	1,504,323	1,491,865	12,457	1,504,323
General Fund													
General Fund	TexPool	1111-000	7/31/2018	8/1/2018	1.8896%	1	3,350,387	3,350,387	4,818	3,355,205	3,350,387	4,818	3,355,205
General Fund	Money Market	114512	7/31/2018	8/1/2018	0.2000%	1	96,981	96,981	1,539,139	1,636,120	96,981	1,539,139	1,636,120
General Fund	Money Market	BTH	7/31/2018	8/1/2018	1.8500%	1	444,948	444,948	687	445,635	444,948	687	445,635
General Fund	Money Market	NexBank	7/31/2018	8/1/2018	2.1700%	1	921,299	921,299	770	922,069	921,299	770	922,069
General Fund	CD	172491125	1/29/2018	7/28/2018	1.7800%	1	2,000,000	2,014,978	(2,014,978)	0	2,014,978	(2,014,978)	0
General Fund	CD	172058469	1/29/2018	10/29/2018	1.8600%	90	2,000,000	2,015,654	3,187	2,018,841	2,015,654	3,187	2,018,841
General Fund	CD	60050002941	2/23/2018	2/26/2019	2.2000%	210	2,000,000	2,014,505	3,643	2,018,148	2,014,505	3,643	2,018,148
General Fund	CD	172052428	1/29/2018	1/29/2019	2.0000%	182	1,000,000	1,008,419	1,714	1,010,133	1,008,419	1,714	1,010,133
Total							11,813,615	11,867,171	(461,020)	11,406,151	11,867,171	(461,020)	11,406,151
Water and Sewer Fund													
W/S Restricted Fund	Money Market	114512	7/31/2018	8/1/2018	0.2000%	1	235,879	235,879	235,879	235,879	235,879	0	235,879
W/S Operations	Money Market	114512	7/31/2018	8/1/2018	0.2000%	1	1,321,772	1,321,772	693,043	2,014,815	1,321,772	693,043	2,014,815
W/S Operations	Money Market	BTH	7/31/2018	8/1/2018	1.8500%	1	690,433	690,433	1,065	691,498	690,433	1,065	691,498
W/S Operations	Money Market	NexBank	7/31/2018	8/1/2018	2.1700%	1	733,664	733,664	5,707	739,371	733,664	5,707	739,371
W/S 2017CO	Money Market	3886 2017CO	7/31/2018	8/1/2018	1.4700%	1	6,096,284	6,096,284	11,193	6,107,477	6,096,284	11,193	6,107,477
W/S Operations	TexPool	1111-000	7/31/2018	8/1/2018	1.8896%	1	444,808	444,808	2,178,979	2,623,787	444,808	2,178,979	2,623,787
W/S 2017CO	TexPool	1-000 2017CO	7/31/2018	8/1/2018	1.8896%	1	978,756	978,756	1,042,291	2,021,047	978,756	1,042,291	2,021,047
W/S 2017CO	CD	1917 2017CO	7/25/2017	7/25/2018	1.4500%	1	1,000,000	1,013,389	(1,013,389)	0	1,013,389	(1,013,389)	0
W/S 2017CO	CD	1918 2017CO	7/25/2017	10/25/2018	1.5000%	86	1,000,000	1,013,854	1,250	1,015,104	1,013,854	1,250	1,015,104
W/S 2017CO	CD	1919 2017CO	7/25/2017	1/25/2019	1.5500%	178	1,000,000	1,014,318	1,293	1,015,611	1,014,318	1,293	1,015,611
W/S 2017CO	CD	1920 2017CO	7/25/2017	4/25/2019	1.6000%	268	1,000,000	1,014,783	1,335	1,016,118	1,014,783	1,335	1,016,118
W/S 2017CO	CD	1921 2017CO	7/25/2017	7/25/2019	1.7000%	359	2,000,000	2,031,428	2,838	2,034,266	2,031,428	2,838	2,034,266
W/S	CD	2943	2/23/2018	8/26/2019	2.3000%	391	1,000,000	1,007,583	1,905	1,009,488	1,007,583	1,905	1,009,488
W/S	CD	7081	10/19/2017	10/19/2018	1.5200%	80	1,000,000	1,007,426	3,818	1,011,244	1,007,426	3,818	1,011,244
Total							18,501,596	18,604,377	2,931,328	21,535,704	18,604,377	2,931,328	21,535,704
Capital Project Funds													
Capital Project Funds	Money Market	114512	7/31/2018	8/1/2018	0.2000%	1	592,485	592,485	(215,325)	377,160	592,485	(215,325)	377,160
Capital Project Funds	Money Market	BTH	7/31/2018	8/1/2018	1.8500%	1	127,932	127,932	(19,162)	108,770	127,932	(19,162)	108,770
Capital Project Funds	Money Market	NexBank	7/31/2018	8/1/2018	2.1700%	1	239,353	239,353	174,257	413,610	239,353	174,257	413,610
2009 GO Bonds	Money Market	114512	7/31/2018	8/1/2018	0.2000%	1	1,799,806	1,799,806	(383,058)	1,416,748	1,799,806	(383,058)	1,416,748
2009 GO Bonds	Money Market	BTH	7/31/2018	8/1/2018	1.8500%	1	388,621	388,621	19,959	408,580	388,621	19,959	408,580
2009 GO Bonds	Money Market	NexBank	7/31/2018	8/1/2018	2.1700%	1	727,088	727,088	826,577	1,553,665	727,088	826,577	1,553,665
2017A CO Bonds	Money Market	114512	7/31/2018	8/1/2018	0.2000%	1	(198,950)	(198,950)	(198,950)	0	(198,950)	(198,950)	0
2017A CO Bonds	CD	7123	10/19/2017	10/19/2019	1.8100%	445	5,044,232	5,044,232	22,762	5,066,994	5,044,232	22,762	5,066,994
2017A CO Bonds	CD	7115	10/19/2017	7/19/2019	1.7600%	353	2,017,203	2,017,203	8,851	2,026,054	2,017,203	8,851	2,026,054
2017A CO Bonds	CD	7107	10/19/2017	4/19/2019	1.6900%	262	2,016,517	2,016,517	8,497	2,025,014	2,016,517	8,497	2,025,014
2017A CO Bonds	CD	7099	10/19/2017	1/19/2019	1.6100%	172	2,015,734	2,015,734	8,091	2,023,825	2,015,734	8,091	2,023,825
Total							14,770,021	14,770,021	451,449	15,221,471	14,770,021	451,449	15,221,471
School Revenue Funds													
Restricted Park Development Fee Fun	Money Market	114512	7/31/2018	8/1/2018	0.2000%	1	473,336	473,336	(30)	473,306	473,336	(30)	473,306
Restricted Park Development Fee Fun	Money Market	BTH	7/31/2018	8/1/2018	1.8500%	1	145,336	145,336	294	145,630	145,336	294	145,630
Restricted General Fund	Money Market	114512	7/31/2018	8/1/2018	0.2000%	1	427,171	427,171	(74,830)	352,341	427,171	(74,830)	352,341
Restricted General Fund	Money Market	BTH	7/31/2018	8/1/2018	1.8500%	1	126,564	126,564	126	126,690	126,564	126	126,690
Total							1,172,407	1,172,407	(74,440)	1,097,968	1,172,407	(74,440)	1,097,968
Impact Fee Fund													
Restricted Water Impact Fee	Money Market	114512	7/31/2018	8/1/2018	0.2000%	1	205,704	205,704	(56,839)	148,865	205,704	(56,839)	148,865
Restricted Water Impact Fee	Money Market	BTH	7/31/2018	8/1/2018	1.8500%	1	74,330	74,330	(202)	74,128	74,330	(202)	74,128
Restricted Water Impact Fee	Money Market	NexBank	7/31/2018	8/1/2018	2.1700%	1	739,932	739,932	(377,633)	362,299	739,932	(377,633)	362,299

City of Sachse, TX
Investment Portfolios
July 31, 2018

Source	Description	Cusip/ Ref	Purchase Date	Maturity Date	Coupon (Int. Rate)	Days to Maturity	Principal Invested	Beginning of Month	Change ¹	End of Month	Beginning of Month	Change	End of Month
Restricted Water Impact Fee	TexPool	1111-000	12/31/2017	1/1/2018	1.8896%	1	909,217	909,217	(828,946)	80,271	909,217	(828,946)	80,271
Restricted Sewer Impact Fee	Money Market	114512	7/31/2018	8/1/2018	0.2000%	1	190,343	190,343	(53,033)	137,310	190,343	(53,033)	137,310
Restricted Sewer Impact Fee	Money Market	BTH	7/31/2018	8/1/2018	1.8500%	1	68,779	68,779	(405)	68,374	68,779	(405)	68,374
Restricted Sewer Impact Fee	Money Market	NexBank	7/31/2018	8/1/2018	2.1700%	1	684,675	684,675	(350,497)	334,178	684,675	(350,497)	334,178
Restricted Sewer Impact Fee	TexPool	1111-000	12/31/2017	1/1/2018	1.8896%	1	841,318	841,318	(767,278)	74,040	841,318	(767,278)	74,040
Restricted Roadway Impact Fee	Money Market	114512	7/31/2018	8/1/2018	0.2000%	1	150,036	150,036	(39,329)	110,707	150,036	(39,329)	110,707
Restricted Roadway Impact Fee	Money Market	BTH	7/31/2018	8/1/2018	1.8500%	1	54,215	54,215	912	55,127	54,215	912	55,127
Restricted Roadway Impact Fee	Money Market	NexBank	7/31/2018	8/1/2018	2.1700%	1	539,689	539,689	(270,255)	269,434	539,689	(270,255)	269,434
Restricted Roadway Impact Fee	TexPool	1111-000	12/31/2017	1/1/2018	1.8896%	1	331,307	331,307	(603,467)	59,695	331,307	(603,467)	59,695
Impact Fee Fund	CD	1650/2918	2/20/2018	2/20/2019	2.1500%	204	1,009,514	1,016,669	1,796	1,018,465	1,016,669	1,796	1,018,465
Impact Fee Fund	CD	1651/3092	3/20/2018	2/20/2019	2.2200%	204	1,010,574	1,016,239	1,854	1,018,093	1,016,239	1,854	1,018,093
Total							6,809,633	7,154,308	(3,343,322)	3,810,987	7,154,308	(3,343,322)	3,810,987
<i>Street Maintenance Fund</i>													
Street Maintenance Tax	Money Market	114512	7/31/2018	8/1/2018	0.2000%	1	248,046	248,046	34,471	282,517	248,046	34,471	282,517
Street Maintenance Tax	Money Market	BTH	7/31/2018	8/1/2018	1.8500%	1	43,194	43,194	67	43,261	43,194	67	43,261
Total							291,240	291,241	34,538	325,778	291,241	34,538	325,778
<i>Health Insurance Fund</i>													
Health Insurance	Money Market	114512	7/31/2018	8/1/2018	0.2000%	1	352,589	352,589	(16,936)	335,653	352,589	(16,936)	335,653
Health Insurance	Money Market	BTH	7/31/2018	8/1/2018	1.8500%	1	48,244	48,244	74	48,318	48,244	74	48,318
Total							400,833	400,833	(16,862)	383,971	400,833	(16,862)	383,971
<i>EDC Fund</i>													
EDC PMMKT	Money Market	114512	7/31/2018	8/1/2018	0.2700%	1	480,555	480,555	3,284	483,839	480,555	3,284	483,839
EDC PMMKT	Money Market	BTH	7/31/2018	8/1/2018	1.8500%	1	117,929	117,929	182	118,111	117,929	182	118,111
EDC PMMKT	Money Market	NexBank	7/31/2018	8/1/2018	2.1700%	1	324,155	324,155	271	324,426	324,155	271	324,426
Total							922,640	922,638	3,737	926,376	922,638	3,737	926,376
<i>Vehicle/Equipment Replacement Fund</i>													
VERF	Money Market	114512	7/31/2018	8/1/2018	0.2000%	1	662,820	662,820	(3,124)	659,696	662,820	(3,124)	659,696
Total							662,820	662,820	(3,124)	659,696	662,820	(3,124)	659,696
<i>Municipal Development District</i>													
Municipal Development District	Money Market	114512	7/31/2018	8/1/2018	0.2000%	1	24,739	24,739	28,433	53,172	24,739	28,433	53,172
Total							24,739	24,739	28,433	53,172	24,739	28,433	53,172
Total							56,861,409	57,362,422	(436,826)	56,925,596	57,362,422	(436,826)	56,925,596

Summary of Portfolios by Security Type

07/31/18

Security Type	Percent of Total (Book Value)	Average # of days	Average Yield	Principal Invested	Beginning of Month	Change	End of Month	Beginning of Month	Change	End of Month
Money Market Account	41.08%	1	1.2130%	21,867,102	21,891,843	1,492,310	23,384,151	21,891,843	1,492,310	23,384,151
TexPool	14.43%	1	1.8896%	6,855,793	7,187,648	1,026,397	8,214,045	7,187,648	1,026,397	8,214,045
CD's	44.49%	218	1.8059%	28,113,774	28,282,931	-2,955,533	25,327,398	28,282,931	-2,955,533	25,327,398
Total	100.00%			56,836,669	57,362,422	(436,826)	56,925,596	57,362,422	(436,826)	56,925,596

¹Change = Investment activity including earnings, deposits and withdrawals.

City of Sachse, TX
Investment Portfolios
August 31, 2018

Source	Description	Cusip/ Ref	Purchase Date	Maturity Date	Coupon (Int. Rate)	Days to Maturity	Principal Invested	Book Value		Market Value		
								Beginning of Month	Change 1	End of Month	Beginning of Month	Change
Debt Service												
GO Bond I&S Fund	Money Market	114512	8/31/2018	9/1/2018	0.2000%	1	1,084,178	1,084,178	(728,595)	355,583	1,084,178	(728,595)
GO Bond I&S Fund	Money Market	BTH	8/31/2018	9/1/2018	2.0300%	1	237,570	237,570	406	237,976	237,570	406
GO Bond I&S Fund	Money Market	NexBank	8/31/2018	9/1/2018	2.1900%	1	182,574	182,574	153	182,727	182,574	153
Total							1,504,322	1,504,323	(728,036)	776,285	1,504,323	(728,036)
General Fund												
General Fund	TexPool	1111-000	8/31/2018	9/1/2018	1.9205%	1	3,355,205	3,355,205	5,473	3,360,678	3,355,205	5,473
General Fund	Money Market	114512	8/31/2018	9/1/2018	0.2000%	1	1,636,120	1,636,120	(766,973)	869,147	1,636,120	(766,973)
General Fund	Money Market	BTH	8/31/2018	9/1/2018	2.0300%	1	445,635	445,635	760	446,395	445,635	760
General Fund	Money Market	NexBank	8/31/2018	9/1/2018	2.1900%	1	922,069	922,069	772	922,841	922,069	772
General Fund	CD	172058469	1/29/2018	10/29/2018	1.8600%	59	2,000,000	2,018,841	3,191	2,022,032	2,018,841	3,191
General Fund	CD	60050002941	2/23/2018	2/26/2019	2.2000%	179	2,000,000	2,018,148	3,771	2,021,919	2,018,148	3,771
General Fund	CD	172052428	1/29/2018	1/29/2019	2.0000%	151	1,000,000	1,010,133	1,717	1,011,850	1,010,133	1,717
Total							11,359,029	11,406,151	(751,289)	10,654,861	11,406,151	(751,289)
Water and Sewer Fund												
W/S Restricted Fund	Money Market	114512	8/31/2018	9/1/2018	0.2000%	1	235,879	235,879	235,879	0	235,879	0
W/S Operations	Money Market	114512	8/31/2018	9/1/2018	0.2000%	1	2,014,815	2,014,815	406,547	2,421,362	2,014,815	406,547
W/S Operations	Money Market	BTH	8/31/2018	9/1/2018	2.0300%	1	691,498	691,498	1,180	692,678	691,498	1,180
W/S Operations	Money Market	NexBank	8/31/2018	9/1/2018	2.1900%	1	739,371	739,371	5,732	745,103	739,371	5,732
W/S 2017CO	Money Market	3886 2017CO	8/31/2018	9/1/2018	1.4700%	1	6,107,477	6,107,477	11,234	6,118,711	6,107,477	11,234
W/S Operations	TexPool	1111-000	8/31/2018	9/1/2018	1.9205%	1	2,623,787	2,623,787	4,320	2,628,107	2,623,787	4,320
W/S 2017CO	TexPool	-000 2017CO	8/31/2018	9/1/2018	1.9205%	1	2,021,047	2,021,047	3,256	2,024,303	2,021,047	3,256
W/S 2017CO	CD	1918 2017CO	7/25/2017	10/25/2018	1.5000%	55	1,000,000	1,015,104	1,293	1,016,397	1,015,104	1,293
W/S 2017CO	CD	1919 2017CO	7/25/2017	1/25/2019	1.5500%	147	1,000,000	1,015,611	1,337	1,016,948	1,015,611	1,337
W/S 2017CO	CD	1920 2017CO	7/25/2017	4/25/2019	1.6000%	237	1,000,000	1,016,118	1,381	1,017,499	1,016,118	1,381
W/S 2017CO	CD	1921 2017CO	7/25/2017	7/25/2019	1.7000%	328	2,000,000	2,034,266	2,937	2,037,203	2,034,266	2,937
W/S	CD	2943	2/23/2018	8/26/2019	2.3000%	360	1,000,000	1,009,488	1,972	1,011,460	1,009,488	1,972
W/S	CD	7081	10/19/2017	10/19/2018	1.5200%	49	1,000,000	1,011,244	0	1,011,244	1,011,244	0
Total							21,433,874	21,535,704	441,189	21,978,894	21,535,704	441,189
Capital Project Funds												
Capital Project Funds	Money Market	114512	8/31/2018	9/1/2018	0.2000%	1	377,160	377,160	178,831	555,991	377,160	178,831
Capital Project Funds	Money Market	BTH	8/31/2018	9/1/2018	2.0300%	1	108,770	108,770	54,028	162,798	108,770	54,028
Capital Project Funds	Money Market	NexBank	8/31/2018	9/1/2018	2.1900%	1	413,610	413,610	204,907	618,517	413,610	204,907
2009 GO Bonds	Money Market	114512	8/31/2018	9/1/2018	0.2000%	1	1,416,748	1,416,748	(202,856)	1,213,892	1,416,748	(202,856)
2009 GO Bonds	Money Market	BTH	8/31/2018	9/1/2018	2.0300%	1	408,580	408,580	(53,144)	355,436	408,580	(53,144)
2009 GO Bonds	Money Market	NexBank	8/31/2018	9/1/2018	2.1900%	1	1,553,665	1,553,665	(203,260)	1,350,405	1,553,665	(203,260)
2017A CO Bonds	Money Market	114512	8/31/2018	9/1/2018	0.2000%	1	(198,950)	(198,950)	(198,950)	0	(198,950)	0
2017A CO Bonds	CD	7123	10/19/2017	10/19/2019	1.8100%	414	5,066,994	5,066,994	0	5,066,994	5,066,994	0
2017A CO Bonds	CD	7115	10/19/2017	7/19/2019	1.7600%	322	2,026,054	2,026,054	0	2,026,054	2,026,054	0
2017A CO Bonds	CD	7107	10/19/2017	4/19/2019	1.6900%	231	2,025,014	2,025,014	0	2,025,014	2,025,014	0
2017A CO Bonds	CD	7099	10/19/2017	1/19/2019	1.6100%	141	2,023,825	2,023,825	0	2,023,825	2,023,825	0
Total							15,221,471	15,221,471	(21,494)	15,199,975	15,221,471	(21,494)
Special Revenue Funds												
Restricted Park Development Fee Fun	Money Market	114512	8/31/2018	9/1/2018	0.2000%	1	473,306	473,306	13,088	486,394	473,306	13,088
Restricted Park Development Fee Fun	Money Market	BTH	8/31/2018	9/1/2018	2.0300%	1	145,630	145,630	10,349	155,979	145,630	10,349
Restricted General Fund	Money Market	114512	8/31/2018	9/1/2018	0.2000%	1	352,341	352,341	(316)	352,025	352,341	(316)
Restricted General Fund	Money Market	BTH	8/31/2018	9/1/2018	2.0300%	1	126,690	126,690	(9,884)	116,806	126,690	(9,884)
Total							1,097,968	1,097,968	13,237	1,111,204	1,097,968	13,237
Impact Fee Fund												
Restricted Water Impact Fee	Money Market	114512	8/31/2018	9/1/2018	0.2000%	1	148,865	148,865	(36,208)	112,657	148,865	(36,208)
Restricted Water Impact Fee	Money Market	BTH	8/31/2018	9/1/2018	2.0300%	1	74,128	74,128	(42,590)	31,538	74,128	(42,590)
Restricted Water Impact Fee	Money Market	NexBank	8/31/2018	9/1/2018	2.1900%	1	362,299	362,299	(208,289)	154,010	362,299	(208,289)
Total							585,292	585,292	(204,095)	397,195	585,292	(204,095)

City of Sachse, TX
Investment Portfolios
August 31, 2018

Source	Description	Cusip/ Ref	Purchase Date	Maturity Date	Coupon (Int. Rate)	Days to Maturity	Principal Invested	Book Value			Market Value		
								Beginning of Month	Change 1	End of Month	Beginning of Month	Change	End of Month
Restricted Water Impact Fee	TexPool	1111-000	12/31/2017	1/1/2018	1.9205%	1	80,271	80,271	(46,122)	34,149	80,271	(46,122)	34,149
Restricted Sewer Impact Fee	Money Market	114512	8/31/2018	9/1/2018	0.2000%	1	137,310	137,310	205,358	342,668	137,310	205,358	342,668
Restricted Sewer Impact Fee	Money Market	BTH	8/31/2018	9/1/2018	2.0300%	1	68,374	68,374	27,557	95,931	68,374	27,557	95,931
Restricted Sewer Impact Fee	Money Market	NexBank	8/31/2018	9/1/2018	2.1900%	1	334,178	334,178	134,274	468,452	334,178	134,274	468,452
Restricted Sewer Impact Fee	TexPool	1111-000	12/31/2017	1/1/2018	1.9205%	1	74,040	74,040	29,832	103,872	74,040	29,832	103,872
Restricted Roadway Impact Fee	Money Market	114512	8/31/2018	9/1/2018	0.2000%	1	110,707	110,707	141,113	251,820	110,707	141,113	251,820
Restricted Roadway Impact Fee	Money Market	BTH	8/31/2018	9/1/2018	2.0300%	1	55,127	55,127	15,370	70,497	55,127	15,370	70,497
Restricted Roadway Impact Fee	Money Market	NexBank	8/31/2018	9/1/2018	2.1900%	1	269,434	269,434	74,822	344,256	269,434	74,822	344,256
Restricted Roadway Impact Fee	TexPool	1111-000	12/31/2017	1/1/2018	1.9205%	1	59,695	59,695	16,639	76,334	59,695	16,639	76,334
Impact Fee Fund	CD	1650/2918	2/20/2018	2/20/2019	2.1500%	173	1,009,514	1,018,465	1,860	1,020,325	1,018,465	1,860	1,020,325
Impact Fee Fund	CD	1651/3092	3/20/2018	2/20/2019	2.2200%	173	1,010,574	1,018,093	1,920	1,020,013	1,018,093	1,920	1,020,013
Total							3,794,516	3,810,987	315,536	4,126,524	3,810,987	315,536	4,126,524
Street Maintenance Fund													
Street Maintenance Tax	Money Market	114512	8/31/2018	9/1/2018	0.2000%	1	282,517	282,517	40,155	322,672	282,517	40,155	322,672
Street Maintenance Tax	Money Market	BTH	8/31/2018	9/1/2018	2.0300%	1	43,261	43,261	74	43,335	43,261	74	43,335
Total							325,778	325,778	40,229	366,007	325,778	40,229	366,007
Health Insurance Fund													
Health Insurance	Money Market	114512	8/31/2018	9/1/2018	0.2000%	1	335,653	335,653	(23,109)	312,544	335,653	(23,109)	312,544
Health Insurance	Money Market	BTH	8/31/2018	9/1/2018	2.0300%	1	48,318	48,318	83	48,401	48,318	83	48,401
Total							383,971	383,971	(23,026)	360,945	383,971	(23,026)	360,945
EDC Fund													
EDC PMMKT	Money Market	114512	8/31/2018	9/1/2018	0.2700%	1	483,839	483,839	19,375	503,214	483,839	19,375	503,214
EDC PMMKT	Money Market	BTH	8/31/2018	9/1/2018	2.0300%	1	118,111	118,111	201	118,312	118,111	201	118,312
EDC PMMKT	Money Market	NexBank	8/31/2018	9/1/2018	2.1900%	1	324,426	324,426	271	324,697	324,426	271	324,697
Total							926,377	926,376	19,847	946,224	926,376	19,847	946,224
Vehicle/Equipment Replacement Fund													
VERF	Money Market	114512	8/31/2018	9/1/2018	0.2000%	1	659,696	659,696	(2,247)	657,449	659,696	(2,247)	657,449
Total							659,696	659,696	(2,247)	657,449	659,696	(2,247)	657,449
Municipal Development District													
Municipal Development District	Money Market	114512	8/31/2018	9/1/2018	0.2000%	1	53,172	53,172	35,956	89,128	53,172	35,956	89,128
Total							53,172	53,172	35,956	89,128	53,172	35,956	89,128
Total							56,760,174	56,925,596	(660,098)	56,265,496	56,925,596	(660,098)	56,265,496

Summary of Portfolios by Security Type
08/31/18

Security Type	Percent of Total (Book Value)	Average # of days	Average Yield	Book Value			Market Value		
				Principal Invested	Beginning of Month	Change	End of Month	Beginning of Month	Change
Money Market Account	40.33%	1	1.2760%	23,384,151	23,384,151	-694,875	22,689,276	23,384,151	-694,875
TexPool	14.62%	1	1.9205%	8,214,045	8,214,045	13,398	8,227,443	8,214,045	13,398
CD's	45.05%	201	1.8313%	25,161,975	25,327,398	21,379	25,348,777	25,327,398	21,379
Total	100.00%			56,760,174	56,925,596	-660,098	56,265,496	56,925,596	-660,098

1Change = Investment activity including earnings, deposits and withdrawals.

City of Sachse, TX
Investment Portfolios
September 30, 2018

Source	Description	Cusip/ Ref	Purchase Date	Maturity Date	Coupon (Int. Rate)	Days to Maturity	Book Value			Market Value		
							Principal Invested	Beginning of Month	Change 1	End of Month	Beginning of Month	Change
GO Bond I&S Fund	Money Market	114512	9/30/2018	10/1/2018	0.2000%	1	355,583	355,583	(51)	355,532	355,583	(51)
	Money Market	BTH	9/30/2018	10/1/2018	1.5700%	1	237,976	237,976	403	238,379	237,976	403
	Money Market	NexBank	9/30/2018	10/1/2018	2.1600%	1	182,727	182,727	148	182,875	182,727	148
	Total						776,286	776,286	500	776,786	776,286	500
General Fund												
General Fund	TexPool	11111-000	9/30/2018	10/1/2018	1.8110%	1	3,360,678	3,360,678	(1,046,210)	2,314,468	3,360,678	(1,046,210)
	Money Market	114512	9/30/2018	10/1/2018	0.2000%	1	869,147	869,147	(740,150)	128,997	869,147	(740,150)
	Money Market	BTH	9/30/2018	10/1/2018	1.5700%	1	446,395	446,395	756	447,151	446,395	756
	Money Market	NexBank	9/30/2018	10/1/2018	2.1600%	1	922,841	922,841	750	923,591	922,841	750
General Fund	CD	172058469	1/29/2018	10/29/2018	1.8600%	29	2,000,000	2,022,032	3,094	2,025,126	2,022,032	3,094
	CD	60050002941	2/23/2018	2/26/2019	2.2000%	149	2,000,000	2,021,919	3,778	2,025,697	2,021,919	3,778
	CD	172052428	1/29/2018	1/29/2019	2.0000%	121	1,000,000	1,011,850	1,665	1,013,515	1,011,850	1,665
	Total						10,599,061	10,654,861	(1,776,317)	8,878,544	10,654,863	(1,776,317)
Water and Sewer Fund												
W/S Restricted Fund	Money Market	114512	9/30/2018	10/1/2018	0.2000%	1	235,879	235,879	(15,034)	220,845	235,879	(15,034)
	Money Market	114512	9/30/2018	10/1/2018	0.2000%	1	2,421,362	2,421,362	(212,087)	2,209,275	2,421,362	(212,087)
	Money Market	BTH	9/30/2018	10/1/2018	1.5700%	1	692,678	692,678	1,173	693,851	692,678	1,173
	Money Market	NexBank	9/30/2018	10/1/2018	2.1600%	1	745,103	745,103	5,592	750,695	745,103	5,592
W/S Operations	Money Market	3886 2017CO	9/30/2018	10/1/2018	1.7100%	1	6,118,711	6,118,711	10,933	6,129,644	6,118,711	10,933
	Money Market	11111-000	9/30/2018	10/1/2018	1.8110%	1	2,628,107	2,628,107	905,766	3,533,893	2,628,107	905,786
	TexPool	11111-000	9/30/2018	10/1/2018	1.8110%	1	2,024,303	2,024,303	3,320	2,027,623	2,024,303	3,320
	Total						1,000,000	1,016,397	1,295	1,017,692	1,016,397	1,295
W/S 2017CO	CD	1918 2017CO	7/25/2017	10/25/2018	1.5000%	25	1,000,000	1,016,397	1,295	1,017,692	1,016,397	1,295
	CD	1919 2017CO	7/25/2017	1/25/2019	1.5500%	117	1,000,000	1,016,948	1,338	1,018,286	1,016,948	1,338
	CD	1920 2017CO	7/25/2017	4/25/2019	1.6000%	207	1,000,000	1,017,499	1,382	1,018,881	1,017,499	1,382
	CD	1921 2017CO	7/25/2017	7/25/2019	1.7000%	298	2,000,000	2,037,203	2,942	2,040,145	2,037,203	2,942
W/S	CD	2943	2/23/2018	8/26/2019	2.3000%	330	1,000,000	1,011,460	1,976	1,013,436	1,011,460	1,976
	CD	7081	10/19/2017	10/19/2018	1.5200%	19	1,000,000	1,011,244	0	1,011,244	1,011,244	0
	Total						21,868,143	21,978,894	708,606	22,685,502	21,978,892	708,606
Capital Project Funds												
Capital Project Funds	Money Market	114512	9/30/2018	10/1/2018	0.2000%	1	555,991	555,991	196,935	752,926	555,991	196,935
	Money Market	BTH	9/30/2018	10/1/2018	1.5700%	1	162,798	162,798	275	163,073	162,798	275
	Money Market	NexBank	9/30/2018	10/1/2018	2.1600%	1	618,517	618,517	503	619,020	618,517	503
	Money Market	114512	9/30/2018	10/1/2018	0.2000%	1	1,213,892	1,213,892	429,968	1,643,860	1,213,892	429,968
2008 GO Bonds	Money Market	BTH	9/30/2018	10/1/2018	1.5700%	1	355,436	355,436	601	356,037	355,436	601
	Money Market	NexBank	9/30/2018	10/1/2018	2.1600%	1	1,350,405	1,350,405	1,098	1,351,503	1,350,405	1,098
	Money Market	114512	9/30/2018	10/1/2018	0.2000%	1	(198,950)	(198,950)	0	(198,950)	(198,950)	0
	CD	7123	10/19/2017	10/19/2019	1.8100%	384	5,066,994	5,066,994	5,066,994	0	5,066,994	0
2017A CO Bonds	CD	7115	10/19/2017	7/19/2019	1.7600%	292	2,026,054	2,026,054	2,026,054	0	2,026,054	0
	CD	7107	10/19/2017	4/19/2019	1.6900%	201	2,025,014	2,025,014	2,025,014	0	2,025,014	0
	CD	7099	10/19/2017	1/19/2019	1.6100%	111	2,023,825	2,023,825	0	2,023,825	2,023,825	0
	Total						15,199,976	15,199,976	629,380	15,829,358	15,199,976	629,380
Special Revenue Funds												
Restricted Park Development Fee Fun	Money Market	114512	9/30/2018	10/1/2018	0.2000%	1	486,394	486,394	(7,387)	479,007	486,394	(7,387)
	Money Market	BTH	9/30/2018	10/1/2018	1.5700%	1	155,979	155,979	4,263	160,242	155,979	4,263
	Money Market	114512	9/30/2018	10/1/2018	0.2000%	1	352,025	352,025	(14,224)	337,801	352,025	(14,224)
	Money Market	BTH	9/30/2018	10/1/2018	1.5700%	1	116,806	116,806	(3,801)	113,005	116,806	(3,801)
Restricted Water Impact Fee	Money Market	114512	9/30/2018	10/1/2018	0.2000%	1	112,657	112,657	(31,956)	80,701	112,657	(31,956)
	Money Market	BTH	9/30/2018	10/1/2018	1.5700%	1	31,538	31,538	54	31,592	31,538	54
	Money Market	NexBank	9/30/2018	10/1/2018	2.1600%	1	154,010	154,010	125	154,135	154,010	125
	Total						1,111,204	1,111,204	(21,149)	1,090,055	1,111,203	(21,149)

City of Sachse, TX
Investment Portfolios
September 30, 2018

Source	Description	Cusip/ Ref	Purchase Date	Maturity Date	Coupon (Int. Rate)	Days to Maturity	Book Value			Market Value			
							Principal Invested	Beginning of Month	Change 1	End of Month	Beginning of Month	Change	End of Month
Restricted Water Impact Fee	TexPool	1111-000	12/31/2017	1/1/2018	1.8110%	1	34,149	34,149	23,992	58,141	34,149	23,992	58,141
Restricted Sewer Impact Fee	Money Market	114512	9/30/2018	10/1/2018	0.2000%	1	342,668	342,668	(97,201)	245,467	342,668	(97,201)	245,467
Restricted Sewer Impact Fee	Money Market	BTH	9/30/2018	10/1/2018	1.5700%	1	95,931	95,931	162	96,093	95,931	162	96,093
Restricted Sewer Impact Fee	Money Market	NexBank	9/30/2018	10/1/2018	2.1600%	1	468,452	468,452	381	468,833	468,452	381	468,833
Restricted Sewer Impact Fee	TexPool	1111-000	12/31/2017	1/1/2018	1.8110%	1	103,872	103,872	72,977	176,849	103,872	72,977	176,849
Restricted Roadway Impact Fee	Money Market	114512	9/30/2018	10/1/2018	0.2000%	1	251,820	251,820	(71,431)	180,389	251,820	(71,431)	180,389
Restricted Roadway Impact Fee	Money Market	BTH	9/30/2018	10/1/2018	1.5700%	1	70,497	70,497	120	70,617	70,497	120	70,617
Restricted Roadway Impact Fee	Money Market	NexBank	9/30/2018	10/1/2018	2.1600%	1	344,256	344,256	280	344,536	344,256	280	344,536
Restricted Roadway Impact Fee	TexPool	1111-000	12/31/2017	1/1/2018	1.8110%	1	76,334	76,334	53,629	129,963	76,334	53,629	129,963
Impact Fee Fund	CD	1650/2918	2/20/2018	2/20/2019	2.1500%	143	1,009,514	1,020,325	1,863	1,022,188	1,020,325	1,863	1,022,188
Impact Fee Fund	CD	1651/3092	3/20/2018	2/20/2019	2.2200%	143	1,010,574	1,020,013	1,923	1,021,936	1,020,013	1,923	1,021,936
Total							4,106,272	4,126,524	(45,082)	4,081,440	4,126,521	(45,082)	4,081,440
Street Maintenance Fund													
Street Maintenance Tax	Money Market	114512	9/30/2018	10/1/2018	0.2000%	1	322,672	322,672	29,739	352,411	322,672	29,739	352,411
Street Maintenance Tax	Money Market	BTH	9/30/2018	10/1/2018	1.5700%	1	43,335	43,335	73	43,408	43,335	73	43,408
Total							366,007	366,007	29,812	395,819	366,006	29,812	395,819
Health Insurance Funds													
Health Insurance	Money Market	114512	9/30/2018	10/1/2018	0.2000%	1	312,544	312,544	(13,654)	298,890	312,544	(13,654)	298,890
Health Insurance	Money Market	BTH	9/30/2018	10/1/2018	1.5700%	1	48,401	48,401	82	48,483	48,401	82	48,483
Total							360,945	360,945	(13,572)	347,373	360,945	(13,572)	347,373
EDC Fund													
EDC PMMKT	Money Market	114512	9/30/2018	10/1/2018	0.2700%	1	503,214	503,214	(30,814)	472,400	503,214	(30,814)	472,400
EDC PMMKT	Money Market	BTH	9/30/2018	10/1/2018	1.5700%	1	118,312	118,312	200	118,512	118,312	200	118,512
EDC PMMKT	Money Market	NexBank	9/30/2018	10/1/2018	2.1600%	1	324,697	324,697	264	324,961	324,697	264	324,961
Total							946,224	946,224	(30,350)	915,874	946,224	(30,350)	915,874
Vehicle/Equipment Replacement Fund													
VERF	Money Market	114512	9/30/2018	10/1/2018	0.2000%	1	657,449	657,449	(28,318)	629,131	657,449	(28,318)	629,131
Total							657,449	657,449	(28,318)	629,131	657,449	(28,318)	629,131
Municipal Development District													
Municipal Development District	Money Market	114512	9/30/2018	10/1/2018	0.2000%	1	89,128	89,128	26,604	115,732	89,128	26,604	115,732
Total							89,128	89,128	26,604	115,732	89,128	26,604	115,732
Total							56,078,695	56,265,496	(519,886)	55,745,613	56,265,494	(519,886)	55,745,613

Summary of Portfolios by Security Type
09/30/18

Security Type	Percent of Total (Book Value)	Average # of days	Average Yield	Book Value			Market Value			
				Principal Invested	Beginning of Month	Change	End of Month	Beginning of Month	Change	End of Month
Money Market Account	39.71%	1	1.1198%	22,689,276	22,689,276	-554,636	22,134,643	22,689,276	-554,636	22,134,643
TexPool	14.78%	1	1.8110%	8,227,443	8,227,443	13,494	8,240,937	8,227,443	13,494	8,240,937
CD's	45.51%	171	1.8313%	25,161,975	25,348,777	21,256	25,370,033	25,348,777	21,256	25,370,033
Total	100.00%			56,078,694	56,265,496	-519,886	55,745,613	56,265,494	-519,886	55,745,613
1Change = Investment activity including earnings, deposits and withdrawals.										

1Change = Investment activity including earnings deposits and withdrawals.

**Agenda Item Details**

Meeting	Dec 20, 2018 - Economic Development Corporation Meeting
Category	C. Consent Agenda - All items listed on the consent agenda will be considered by the Board and will be enacted on by one motion. There will be no separate discussion of these items unless a Board member so requests.
Subject	3. Accept the monthly revenue and expenditure report for the period ending October 31, 2018 and preliminary budget report for November 2018.
Access	Public
Type	Action (Consent)
Preferred Date	Dec 20, 2018
Absolute Date	Dec 20, 2018
Fiscal Impact	No
Recommended Action	Accept the monthly revenue and expenditure report for the period ending October 31, 2018 and preliminary budget report for November 2018.

Public Content**BACKGROUND**

The Sachse EDC Treasurer will prepare financial reports each month updating the Board regarding revenues, expenditures, and budgetary progress for the current year.

RECOMMENDATION

Accept the monthly revenue and expenditure report for the period ending October 31, 2018 and preliminary budget report for November 2018.

[SEDC 10-31-18.pdf \(80 KB\)](#)[Preliminary Budget November 2018.pdf \(100 KB\)](#)

All items listed on the consent agenda will be considered by the Board and will be enacted by one motion. There will be no separate discussion of these items unless a Board member so requests.

City of Sachse
Monthly Revenue and Expenditure Report
October 31, 2018
(Unaudited)

SACHSE ECONOMIC DEVELOPMENT CORPORATION

8% of Year Completed

	Annual Budget	Current Month Actual	Actual YTD	YTD Actual as a Percent of Budget	Note Reference 0%
Revenue Summary					
Sales Tax	\$ 737,500	\$ 59,458	\$ 59,458	8.06%	
Other Income	\$ 27,550	\$ 2,686	\$ 2,686	9.75%	
Interest Income	2,500	684	684	27.37%	
Total Revenue	\$ 767,550	\$ 62,828	\$ 62,828	8.19%	
Expenditure Summary					
Expenditures	767,183	41,149	41,149	5.36%	
Total Expenditures	\$ 767,183	\$ 41,149	\$ 41,149	5.36%	
Total Revenue Over/Under Expenses	\$ 367	\$ 21,678	\$ 21,678		

Explanation of Major Variances:



	Prior Year Budget	Prior Year YTD	2018-2019 Budget	MTD Activity	YTD Activity	Encumbrances	Percentage	Remaining Balance
Fund: 06 - ECONOMIC DEVELOPMENT FUND								
Revenue								
000 - Non-Departmental								
<u>06-000-40060</u> Sales Tax	700,000.00	174,609.47	737,500.00	84,474.81	143,932.49	0.00	19.52 %	593,567.51
<u>06-000-45000</u> Interest Income	1,500.00	806.89	2,500.00	0.00	684.36	0.00	27.37 %	1,815.64
<u>06-000-45060</u> Rental Income - EDC Property	0.00	500.00	15,000.00	2,063.30	4,199.21	0.00	27.99 %	10,800.79
<u>06-000-46055</u> Concession Income - Food Trucks	0.00	0.00	12,550.00	4,458.00	5,007.60	0.00	39.90 %	7,542.40
000 - Non-Departmental Total:	701,500.00	175,916.36	767,550.00	90,996.11	153,823.66	0.00	20.04 %	613,726.34
Revenue Total:	701,500.00	175,916.36	767,550.00	90,996.11	153,823.66	0.00	20.04 %	613,726.34

Expense	Prior Year Budget	Prior Year YTD	2018-2019 Budget	MTD Activity	YTD Activity	Encumbrances	Percentage	Remaining Balance
019 - Economic Development Corporation								
<u>06-019-50000</u> Wages and Salaries	187,817.00	17,567.86	189,574.00	19,849.85	32,787.65	0.00	17.30 %	156,786.35
<u>06-019-50020</u> Other Pay	0.00	0.00	1,154.00	0.00	0.00	0.00	0.00 %	1,154.00
<u>06-019-50030</u> Longevity Pay	266.00	0.00	378.00	0.00	0.00	0.00	0.00 %	378.00
<u>06-019-50050</u> Social Security and Med Fica Contribu	14,388.00	1,246.70	14,620.00	1,450.43	2,371.58	0.00	16.22 %	12,248.42
<u>06-019-50060</u> TMR5 Contributions	24,357.00	2,181.52	25,264.00	2,861.91	4,699.25	0.00	18.60 %	20,564.75
<u>06-019-50070</u> Health Insurance	17,766.00	1,218.08	20,426.00	1,702.16	3,404.32	0.00	16.67 %	17,021.68
<u>06-019-50080</u> Dental Insurance	734.00	61.20	571.00	47.60	95.20	0.00	16.67 %	475.80
<u>06-019-50090</u> Life and LTD Insurance	472.00	0.00	382.00	0.00	0.00	0.00	0.00 %	382.00
<u>06-019-50100</u> Workers Compensation	592.00	592.00	483.00	10.54	286.34	0.00	59.28 %	196.66
<u>06-019-50110</u> Unemployment Tax	513.00	1.24	486.00	5.91	13.20	0.00	2.72 %	472.80
<u>06-019-51030</u> Utilities - Communications	2,060.00	740.10	4,224.00	146.48	463.54	0.00	10.97 %	3,760.46
<u>06-019-51050</u> Office Supplies	2,400.00	521.19	2,400.00	0.84	126.06	0.00	5.25 %	2,273.94
<u>06-019-51070</u> Postage	500.00	0.00	500.00	0.00	0.00	0.00	0.00 %	500.00
<u>06-019-51230</u> Business Retention Efforts	7,000.00	53.86	5,000.00	0.00	0.00	0.00	0.00 %	5,000.00
<u>06-019-51400</u> Special Programming Supplies	3,500.00	199.25	3,000.00	25.27	81.32	0.00	2.71 %	2,918.68
<u>06-019-51510</u> Small Tools and Equipment	700.00	0.00	700.00	0.00	0.00	0.00	0.00 %	700.00
<u>06-019-51810</u> Dues and Subscriptions	6,000.00	2,026.30	7,200.00	21.46	92.92	0.00	1.29 %	7,107.08
<u>06-019-51810</u> Employee Training	9,000.00	205.00	8,000.00	950.60	3,078.50	0.00	38.48 %	4,921.50
<u>06-019-52000</u> Vehicle Repairs and Maintenance	300.00	96.10	500.00	18.86	101.55	0.00	20.31 %	398.45
<u>06-019-53002</u> Professional Fees	63,267.00	1,536.34	62,591.00	10,062.50	10,062.50	0.00	16.08 %	52,528.50
<u>06-019-53060</u> Printing Services	2,000.00	0.00	1,000.00	0.00	0.00	0.00	0.00 %	1,000.00
<u>06-019-53220</u> Special Events	0.00	0.00	34,000.00	0.00	0.00	0.00	0.00 %	34,000.00
<u>06-019-53380</u> Advertising and Legal Publications	85,868.00	4,735.45	83,000.00	2,217.96	9,175.93	0.00	11.06 %	73,824.07
<u>06-019-53500</u> Web Page Services	7,000.00	0.00	7,000.00	0.00	75.00	0.00	1.07 %	6,925.00
<u>06-019-54500</u> Local Business Grant Program	200,000.00	0.00	181,055.00	7,472.41	11,631.24	0.00	6.42 %	169,423.76
<u>06-019-55000</u> Operating Transfer Out - General Fund	65,109.00	10,851.50	113,675.00	9,472.96	18,945.92	0.00	16.67 %	94,729.08
019 - Economic Development Corporation Total:	701,609.00	43,833.69	767,183.00	56,317.74	97,492.02	0.00	12.71 %	669,690.98
Expense Total:	701,609.00	43,833.69	767,183.00	56,317.74	97,492.02	0.00	12.71 %	669,690.98
Fund 06 Revenue Over/(Under) Expenses	-109.00	132,082.67	367.00	34,678.37	56,331.64	0.00	15,349.22 %	-55,964.64
Total Revenue Over/(Under) Expenses:	-109.00	132,082.67	367.00	34,678.37	56,331.64	0.00	15,349.22 %	-55,964.64

**Agenda Item Details**

Meeting	Dec 20, 2018 - Economic Development Corporation Meeting
Category	D. Regular Agenda Items
Subject	1. Consider and act on a date change for the SEDC January 2019 board meeting.
Access	Public
Type	Action, Discussion
Recommended Action	Make a motion to approve a date change for the SEDC January 2019 board meeting.

Public Content

**Agenda Item Details**

Meeting Dec 20, 2018 - Economic Development Corporation Meeting

Category D. Regular Agenda Items

Subject 2. Consider and act on the proposed SEDC 2018-2019 Strategic Marketing Plan.

Access Public

Type Action, Discussion, Information

Recommended Action Approve the SEDC 2018-2019 Strategic Marketing Plan.

Public Content**BACKGROUND**

The SEDC Marketing Specialist position was created in February 2018 to produce an annual strategic marketing plan and accomplish the tasks within the plan. Each month, the Marketing Specialist will present a report to the Board on activity for the 30 days prior as well as highlight any notable upcoming campaigns. From time to time, it is expected that the Board will be asked for direction or approval on any given marketing strategy tactic/campaign.

OVERVIEW

The Board will have the opportunity to review the 2018-2019 plan.

POLICY CONSIDERATION

There is no policy considerations affiliated with this item.

RECOMMENDATION

Approve the Marketing Plan 2018/2019.