



MINUTES OF THE REGULAR SCHEDULED MEETING OF THE BOARD OF DIRECTORS
OF THE SACHSE ECONOMIC DEVELOPMENT CORPORATION

August 17, 2017

STATE OF TEXAS

COUNTIES OF DALLAS AND COLLIN

The Board of Directors of the Sachse Economic Development Corporation convened in a public meeting at 6:30 p.m. on Thursday, August 17, 2017, notice of the meeting having been posted as prescribed at the Sachse City Hall, 3815 Sachse Road, Building B, Sachse, Texas as required by Chapter 551, Local Texas Government Code. The role of duly constituted members of the Board of Directors was called, which members are as followed, to-wit:

Spencer Hauenstein, Mike VanBuskirk, Jeff Bickerstaff, Marcia Harris-Daniel, Lyndsey Monahan, Karlos McGhee, Niloufer Watkins, Leslyn Blake-ex-officio, Gina Nash-ex-officio

Those Absent: Karlos McGhee

1. Meeting called to order at 6:31 PM by Mr. Hauenstein. Invocation offered by Mr. Bickerstaff and he also led in the Pledges to United States and Texas flags.

2. Consent Agenda

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| 17-3940 | Approve the minutes of the Sachse Economic Development Corporation special meeting of July 17, 2017. |
| 17-3941 | Approve the minutes of the Sachse Economic Development Corporation and City Council joint meeting of July 17, 2017. |
| 17-3932 | Approve the minutes of the Sachse Economic Development Corporation regular meeting of July 20, 2017. |
| 17-3942 | Accept the monthly revenue and expenditure for the period ending June 30, 2017 and preliminary Summary Budget Report for July 2017. |

Mr. VanBuskirk made motion to accept the Consent Agenda as presented and motion seconded by Mr. Jeff Bickerstaff. Motion was passed unanimously.

3. Regular Agenda Item:

- 17-3939 Consider and take action regarding a funding request for Xhemal Rushiti for project located at 7340 SH 78.
- Mr. Rushiti requested an incentive from the SEDC in order to renovate an empty shell into a sit down restaurant in Sachse Plaza.
- 17-3935 Consider and take action on a report by the SEDC Business Retention and Expansion Committee Chair-Mike VanBuskirk.
- Mr. VanBuskirk delivered final report from the BRE Committee and recommends both Sachse Chamber and Sachse EDC Board meet together to help retain businesses in Sachse and get input from Sachse businesses. Ms. Harris-Daniel voiced support for the project and would volunteer to help where her talents could be used. Ambassadors and volunteers need to be identified in order to have manpower to survey businesses to discuss their needs. Ms. Watkins feels this is not a bad idea but the timing is not the best due to Comprehensive Plan efforts.
- Mr. VanBuskirk made motion that EDC Board direct staff to lead the Business Retention process of meeting with Sachse Chamber and creating a survey. Seconded by Ms. Harris-Daniel. Motion passed with abstaining vote by Mr. Bickerstaff.
- Mr. VanBuskirk made an amendment to the motion to direct staff to initiate meeting between Sachse Chamber and Sachse EDC Board to discuss how to move forward with coordinating and developing the BRE program. Second to motion was made by Ms. Harris-Daniel and motion was passed with abstaining vote by Mr. Bickerstaff.
- Mr. VanBuskirk reported that he believes it is important that Sachse start a Leadership program. Ms. Nash recommended meeting jointly once her staff support is on board. Mr. VanBuskirk was nominated to represent the Sachse EDC Board on this project by Mr. Bickerstaff.
- Mr. Bickerstaff made a motion for Sachse EDC to form a committee with the Sachse Chamber and City Manager in an effort to start a Leadership Sachse Program next year in the fall. Motion seconded by Ms. Monahan and passed unanimously.
- 17-3933 Discuss and consider action regarding new full-time Economic Development staff support position.
- Staff requested approval from the Board to hire a full time professional position to assist with marketing and prospecting.

Mr. Bickerstaff made motion to approve a new full-time Economic Development staff support position as presented. Motion seconded by Ms. Harris-Daniel. Motion passed unanimously.

- 17-3934 Discuss and consider the preliminary FY 2017-2018 Sachse Economic Development Corporation Annual Budget.

Staff presented the FY 2017-2018 budget for approval.

Mr. Bickerstaff made motion to approve the budget as presented. Motion seconded by Mr. VanBuskirk and motion passed unanimously.

- 17-3936 Consider and take action on reports and presentations by the Sachse Economic Development Corporation President, Board Members, CEO and staff regarding items of community interest, special events, announcements and activities, office, industrial, commercial, retail, business retention and marketing projects.

- Staff has been working on acquisition of properties for new mixed use development in Sachse.
- Ms. Blake continues course work to obtain professional certification.

- 17-3937 Discuss possible future agenda items: Leadership Sachse

At 7:39 p.m. Mr. Hauenstein made motion to convene to Executive Session.

4. Executive Session:

- 17-3938 The Economic Development Corporation Board shall convene into Executive Session pursuant to the Texas Government Code, Section 551.087: Deliberation regarding economic development incentive for retail or commercial business projects seeking to locate or expand within the City of Sachse.

Open Meeting reconvened at 8:50 p.m.

Ms. Monahan made motion to authorize the Sachse EDC CEO to negotiate and execute a grant in the amount of \$50,000 for Xhemal Rushiti for project located at 7340 SH 78. Motion seconded by Ms. Harris-Daniel. Motion passed with Mr. Bickerstaff opposing.

5. Adjournment:

At 8:51 p.m. Mr. Hauenstein adjourned meeting.



Spencer Hauenstein, President

Leslyn Blake, CEO